

# 2<sup>nd</sup> LBBW Engineering & Technology Investment Day

London – September 02, 2010

Dr. Claus Ehrenbeck, Head of Investor Relations

Developing the future.



**ThyssenKrupp**

# Disclaimer ThyssenKrupp AG

“The information set forth and included in this presentation is not provided in connection with an offer or solicitation for the purchase or sale of a security and is intended for informational purposes only.

This presentation contains forward-looking statements that are subject to risks and uncertainties. Statements contained herein that are not statements of historical fact may be deemed to be forward-looking information. When we use words such as “plan,” “believe,” “expect,” “anticipate,” “intend,” “estimate,” “may” or similar expressions, we are making forward-looking statements. You should not rely on forward-looking statements because they are subject to a number of assumptions concerning future events, and are subject to a number of uncertainties and other factors, many of which are outside of our control, that could cause actual results to differ materially from those indicated. These factors include, but are not limited to, the following:

- (i) market risks: principally economic price and volume developments,
- (ii) dependence on performance of major customers and industries,
- (iii) our level of debt, management of interest rate risk and hedging against commodity price risks;
- (iv) costs associated with, and regulation relating to, our pension liabilities and healthcare measures,
- (v) environmental protection and remediation of real estate and associated with rising standards for real estate environmental protection,
- (vi) volatility of steel prices and dependence on the automotive industry,
- (vii) availability of raw materials;
- (viii) inflation, interest rate levels and fluctuations in exchange rates;
- (ix) general economic, political and business conditions and existing and future governmental regulation; and
- (x) the effects of competition.

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# ThyssenKrupp Group: Now Higher Transparency

## ThyssenKrupp\*

9M 2009/10: Sales €31.1 bn • EBT €918 m • TKVA €138 m • Employees 174,541

\* The TK Group consists of >800 legally independent companies, organized, existing and operating under the laws of 70 countries, ultimately led by TK AG.

### Steel Europe

Sales: €7.8 bn  
EBT: €450 m

- Premium flat carbon steels
- Large-scale, multiple niche approach
- Long-term customer relations
- Technology leadership in products and processes

### Steel Americas

€0 bn  
€(98) m

- Premium flat carbon steels
- CSA: slab mill in Brazil, 5 m t capacity, SoP Q3 CY 2010
- Steel USA: processing plant (hot / cold rolling and coating), SoP Jul. 31, 2010

### Stainless Global

€4.4 bn  
€(112) m

- Stainless steel flat products & high-performance materials
- Operations in Germany, Italy, Mexico, China
- Stainless steel plant project in USA

### Materials Services

€9.2 bn  
€316 m

- Global materials distribution (carbon & stainless steel, pipes & tubes, nonferrous metals, aluminum, plastics)
- Technical and infrastructure services for production & manufacturing sectors

### Elevator Technology

€3.8 bn  
€459m

- Elevators
- Escalators & moving walks
- Passenger boarding bridges
- Stair lifts, home elevator
- Maintenance, Repair & Modernization

### Plant Technology

€2.9 bn  
€230 m

- Specialty and large-scale plant construction, e.g.:
- Petrochemical complexes
- Cement plants
- Systems for open-pit mining & materials handling

### Components Technology

€4.1 bn  
€164 m

- Components for the automotive industry (e.g. crankshafts, axle modules, steering systems)
- Large-diameter bearings & rings (e.g. for wind energy)
- Undercarriages for tracked earthmoving machinery

### Marine Systems

€1.0 bn  
€(40) m

- Focus on naval shipbuilding:
- Engineering & Construction of non-nuclear submarines
  - Engineering of Naval Surface Vessels (frigates & corvettes)

Sales & EBT for 9M 2009/10

# Agenda

- Group Performance and Financials
- Business Area Performance
- Group Outlook

# Management Focus

## Efficiency

- Realization of sustainable cost savings on track
- Additional reduction of structural overcapacities at Components Technology
- Cash and cost control

## Projects

- Commissioning of blast furnace and meltshop:
  - BF #1: July 12
  - 1st coil: July 31
- Intensive marketing across all US customer segments
- Ramp-up of BF #2 earlier now expected by end of 2010

## Portfolio

- Marine Systems:
  - Strategic partnership with Abu Dhabi MAR (sale of Hamburg site & JV naval surface vessels) before closing
- Best owner process for Metal Forming business

- Reducing complexity and risk
- Restoring the basis for future value creation

Growth

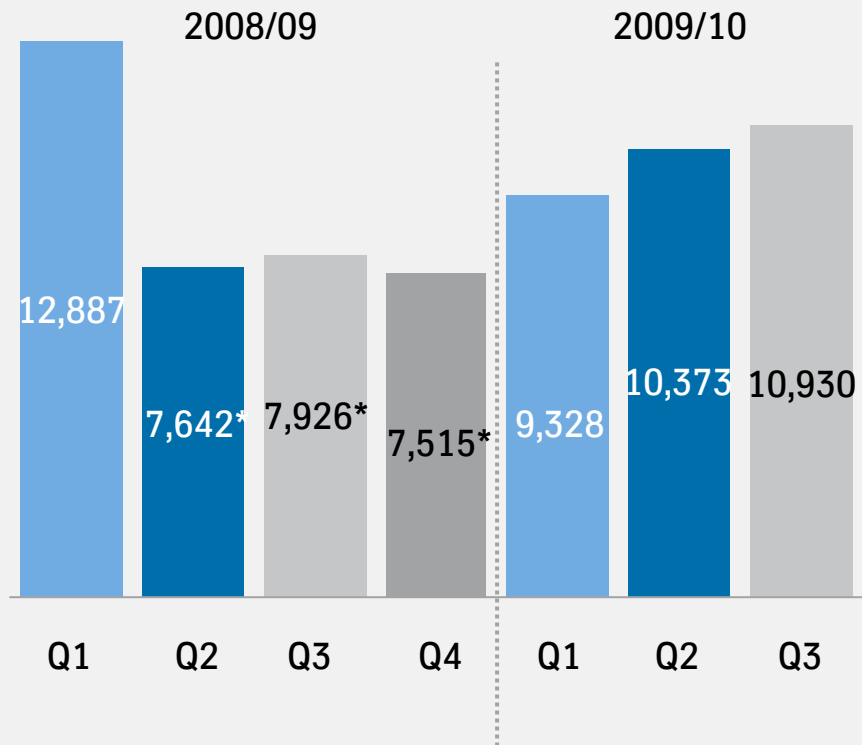


Structural Performance

# Order Intake and Sales

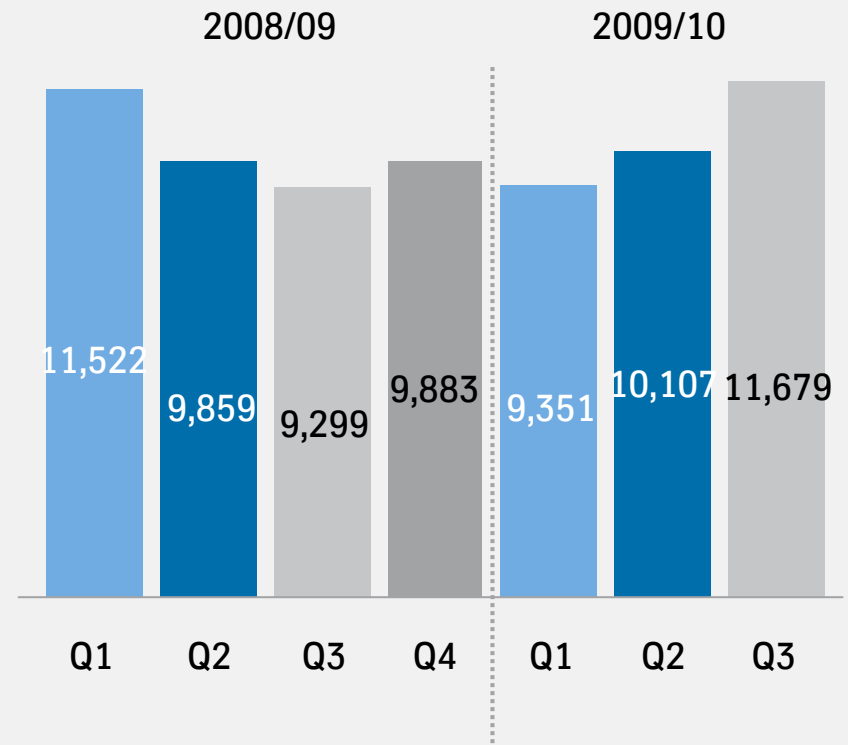
## Order intake

million €



## Sales

million €

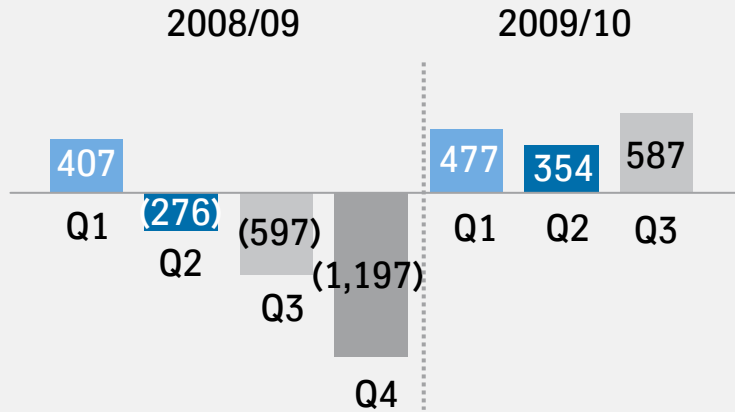


\* including cancellations  
(container ships, mega yachts, submarines Greece)  
Q2: ~ €100 m, Q3: ~ €500 m; Q4: ~ €1,000 m

# Earnings Before Interest and Taxes and Earnings Before Taxes

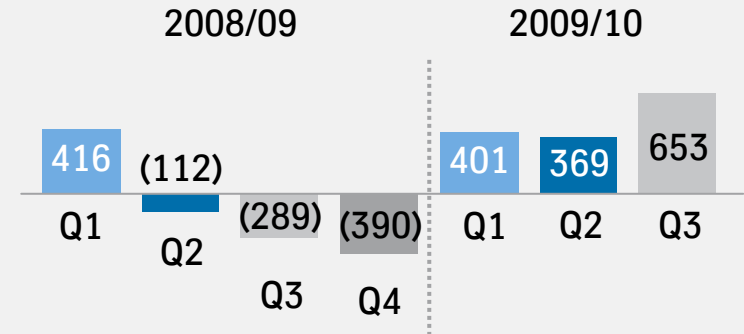
## EBIT

million €



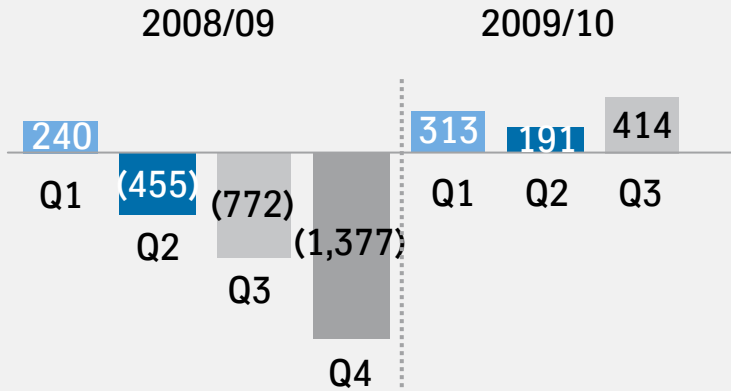
## EBIT adjusted

million €



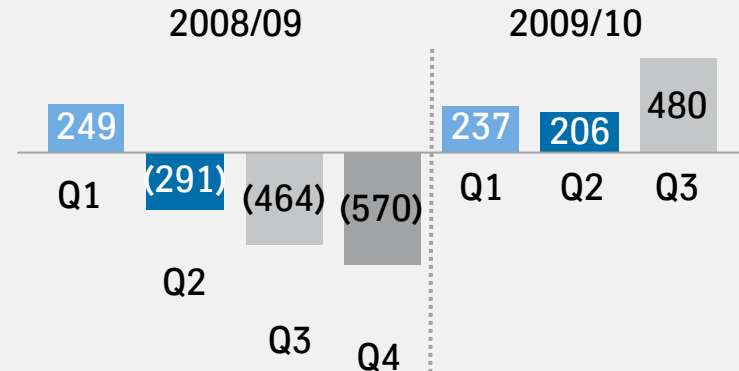
## EBT

million €



## EBT adjusted

million €



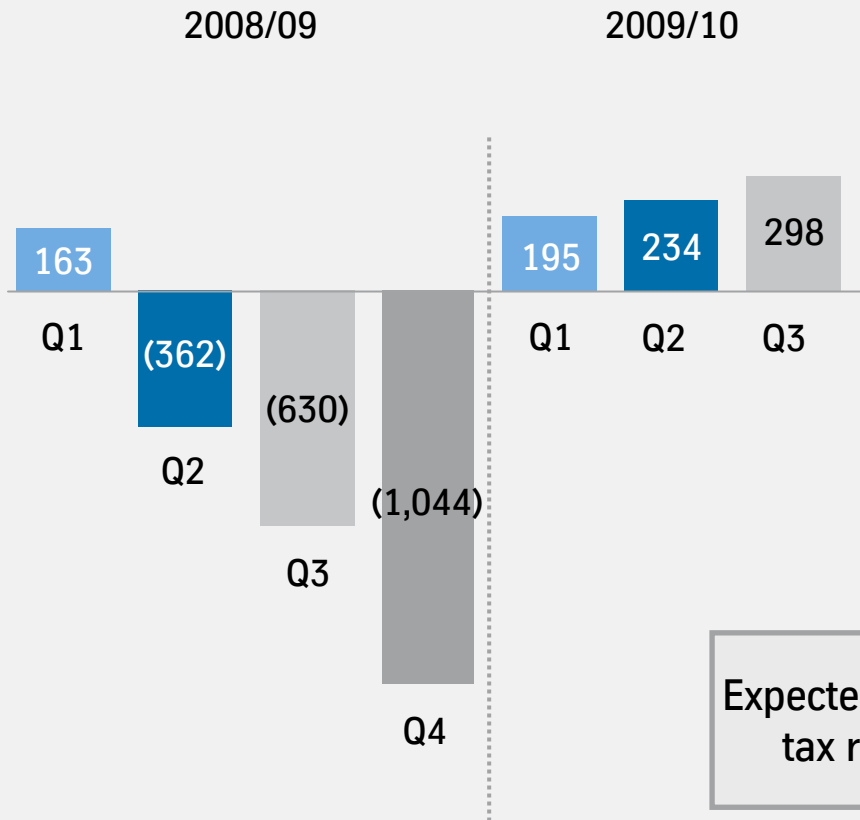
# Quarterly EBIT Adjusted and Margin

million €	2008/09				2009/10		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Steel Europe	371	131	(156)	(262)	126	179	200
%	13.0	5.6	(7.3)	(11.7)	5.5	6.7	6.9
Steel Americas	(42)	0	9	(44)	37	7	(26)
%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Stainless Global	(228)	(291)	(139)	(55)	(41)	(102)	81
%	(19.4)	(29.5)	(13.5)	(4.2)	(3.4)	(7.0)	4.7
Materials Services	54	(88)	(106)	1	48	70	157
%	1.4	(2.8)	(3.9)	0.0	1.7	2.4	4.4
Elevator Technology	157	149	168	124	154	151	150
%	11.7	11.5	12.7	9.2	12.6	12.4	11.4
Plant Technology	72	62	50	24	82	59	48
%	6.7	5.2	4.5	2.2	8.6	6.3	4.9
Components Technology	66	(7)	(60)	(85)	57	73	113
%	5.1	(0.6)	(5.6)	(7.4)	4.6	5.4	7.2
Marine Systems	32	(45)	(27)	(39)	(1)	11	(3)
%	5.9	(12.1)	(8.4)	(11.0)	(0.4)	3.8	(0.7)
<b>Group</b>	<b>416</b>	<b>(112)</b>	<b>(289)</b>	<b>(390)</b>	<b>401</b>	<b>369</b>	<b>653</b>
<b>%</b>	<b>3.6</b>	<b>(1.1)</b>	<b>(3.1)</b>	<b>(3.9)</b>	<b>4.3</b>	<b>3.7</b>	<b>5.6</b>

# Net Income and Earnings Per Share

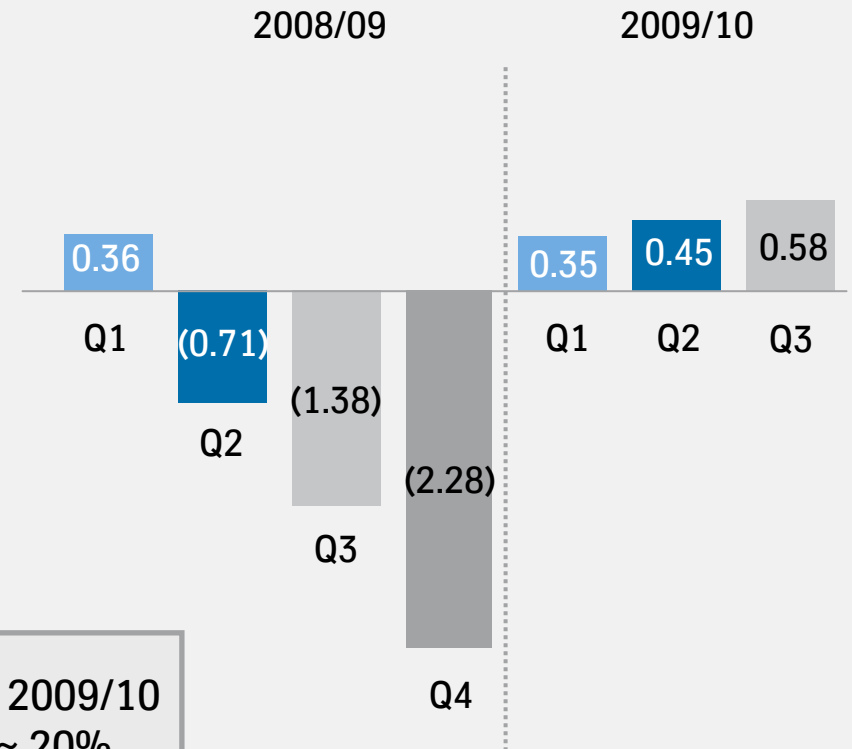
## Net income

million €



## EPS

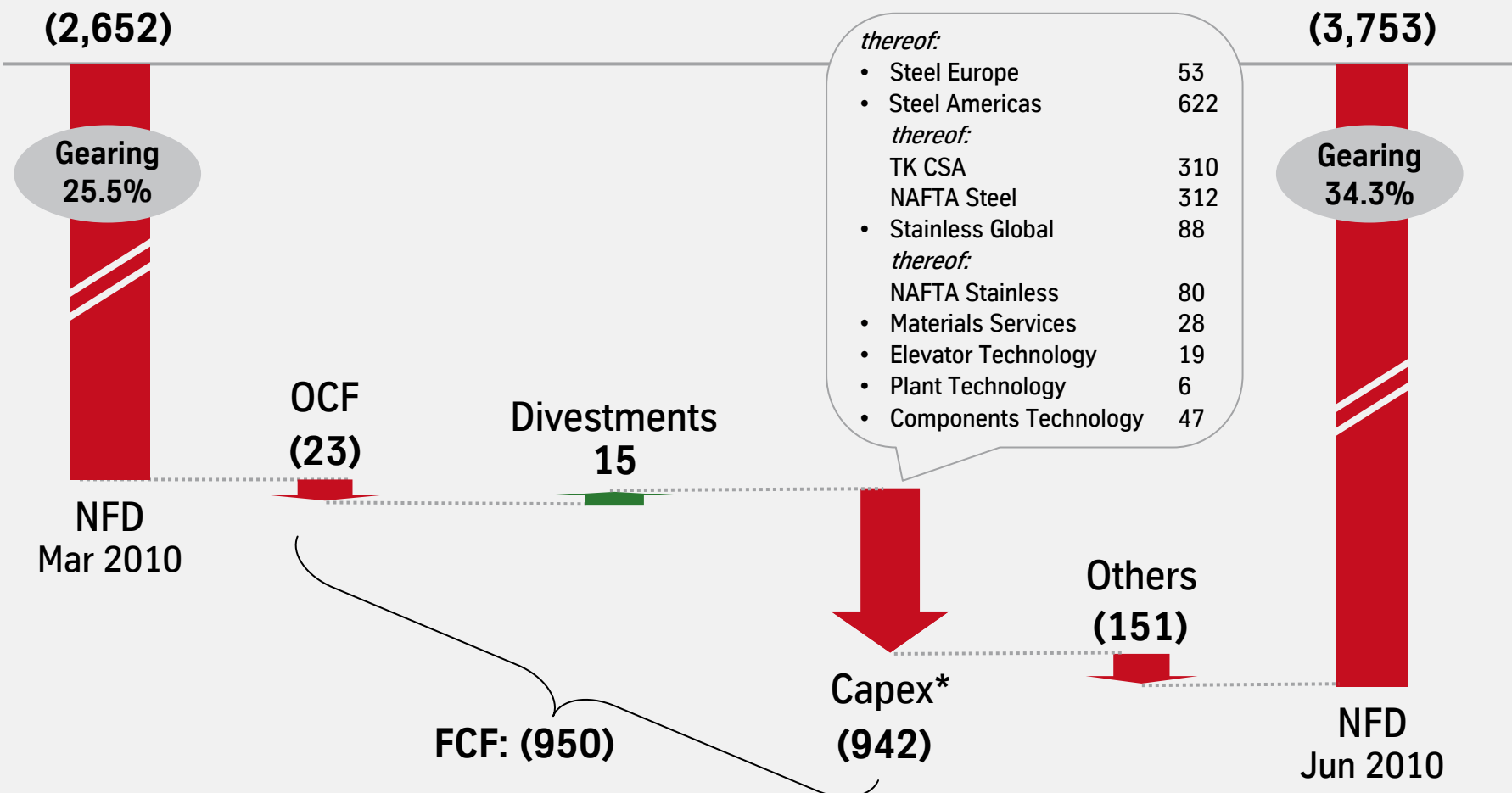
€



# Net Financial Debt

## Development of net financial debt in Q3

million €

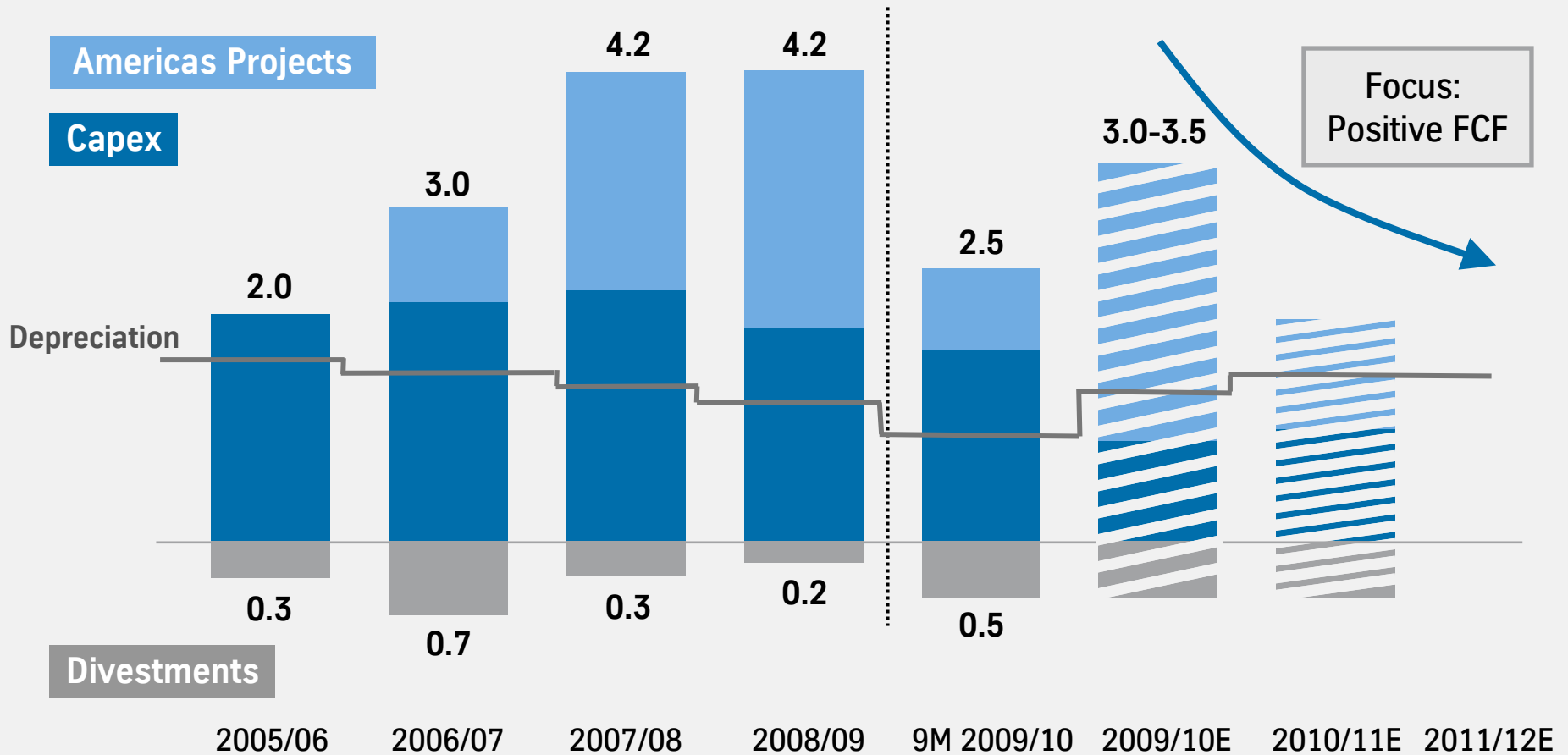


\* Capex for property, plant & equipment + financial & intangible assets

# Tight Capex Management Going Forward

Cash flows from investing activities

billion €



# Agenda

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○ Group Performance and Financials

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○ Business Area Performance

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○ Group Outlook

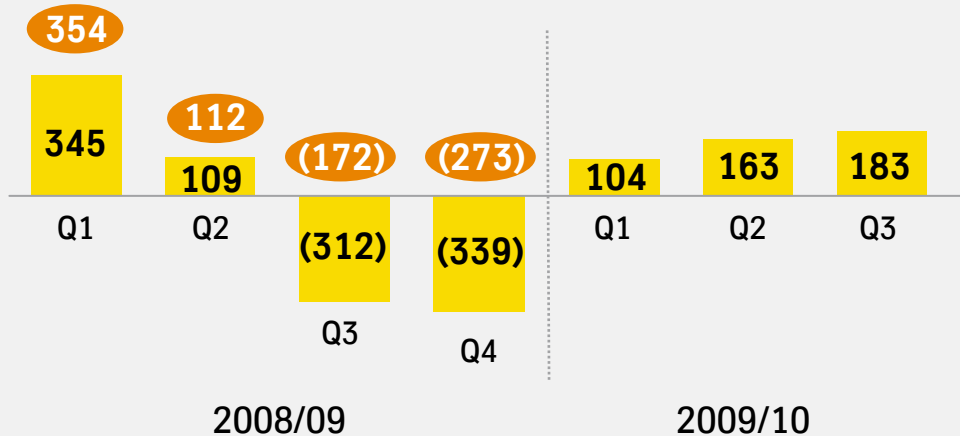
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# Steel Europe

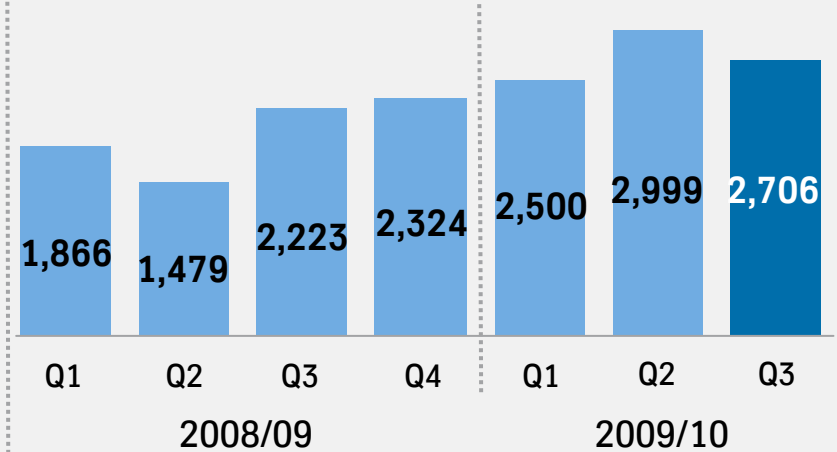
## Q3 2009/10 Highlights

EBT in €m

■ EBT    ● EBT adjusted



Order intake in €m



### Comments Q3 (qoq)

- Efficiency gains, higher volumes and higher average revenues per ton compensate increasing raw material costs
- Further improvement in downstream utilization; upstream capacities fully loaded

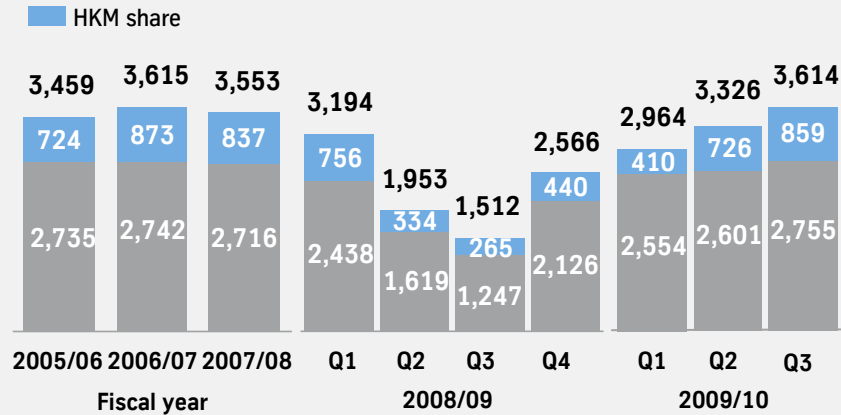
### Current trading conditions

- High utilization, higher average revenues per ton and significantly increased raw material costs
- Robust demand from key customer groups benefiting from improved export business
- Best owner process for Metal Forming business

# Steel Europe: Output, Shipments and Revenues per Metric Ton

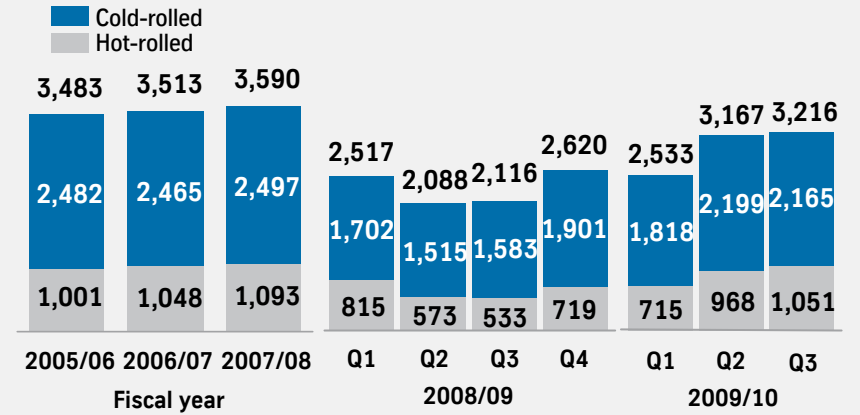
Crude steel output (incl. share in HKM)

1,000 t/quarter



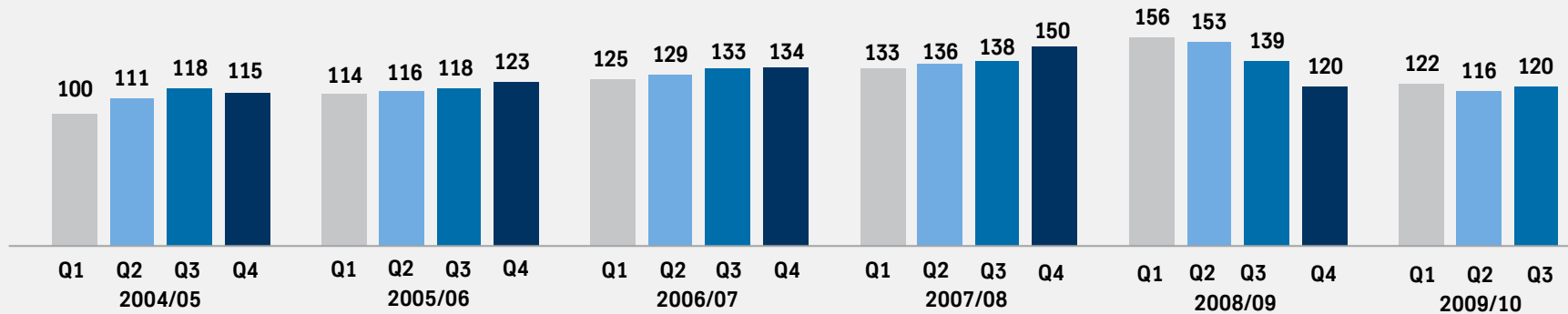
Shipments\*: Hot-rolled and cold-rolled products

1,000 t/quarter



Average revenues per ton\*, indexed

Q1 2004/2005 = 100



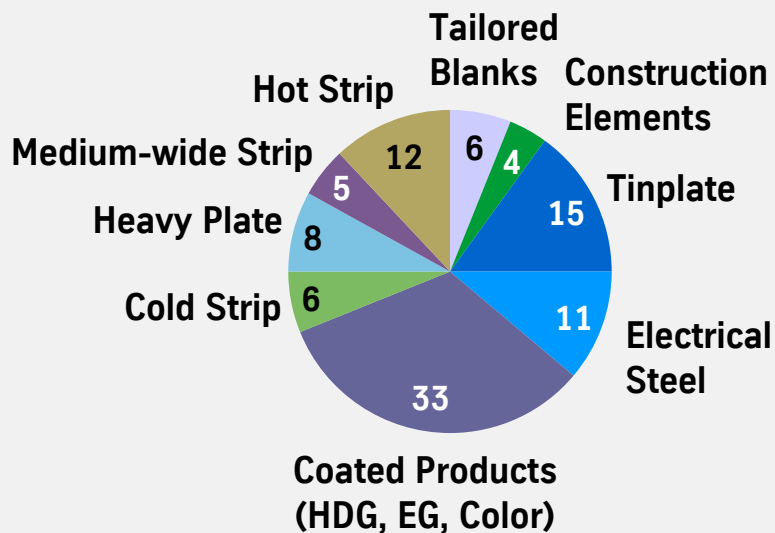
\* shipments and average revenues per ton until FY 2007/08 relate to former Steel segment

# Premium Product Mix Generates Above-Average Revenues



## Premium Product Mix Steel Europe FY 2008/09

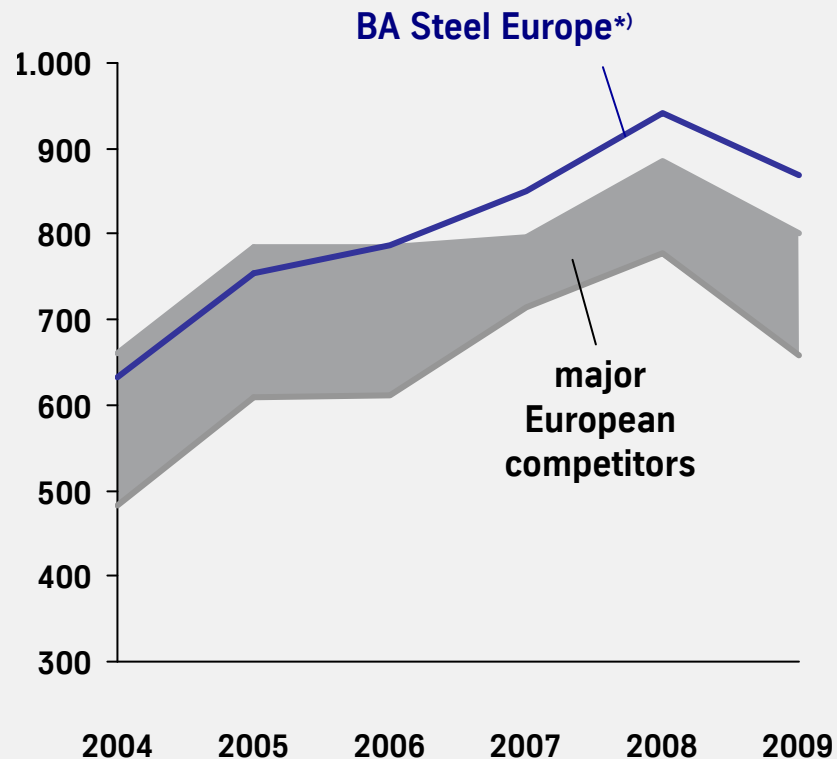
in % of sales



Revenues/t

€/t

\*) excl. Metal Forming



# Demanding Example Applications and Solutions Based on Premium Flat Carbon Steels Made by ThyssenKrupp



Bodies up to 24% lighter with same safety performance

Heavy Plate



Ratio of load capacity to operating weight increased to 8:1

Tinplate



For extreme demands on deep drawing properties (0.07 mm)

InCar



Involving >30 innovative solutions for body, chassis and powertrain

Thick hot strip



In sour gas resistant grades for pipelines

Electrical Steels

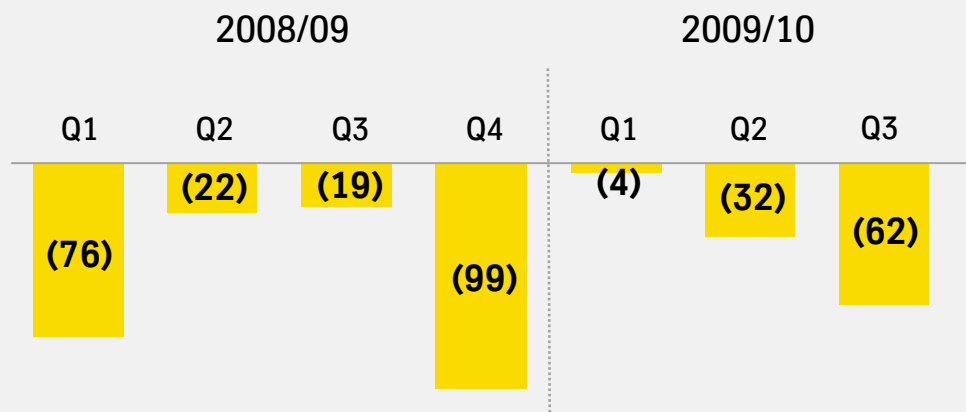


Up to 99% efficiency

# Steel Americas

## Q3 2009/10 Highlights

EBT in €m



### Comments

- Project costs in Q3 partially compensated by positive translation effect (Brazilian Real/€)
- ThyssenKrupp CSA BF #1 blown in on July 12; SoP BF #2 currently planned for end of 2010
- ThyssenKrupp Steel USA: 1st HRC on July 31
- InCar project – toolbox for optimized weight/cost/safety solutions – rolled out to NAFTA customer base

### ThyssenKrupp CSA

- Sepetiba Bay, Santa Cruz, Rio de Janeiro, Brazil
- Coking plant: 1.9 m t/yr of coke
- Sinter plant: 5.7 m t/yr of sinter
- 2 blast furnaces: 5.3 m t/yr of hot metal
- Steel shop: >5 m t/yr of slabs
- Power plant: 490 MW
- Capex budget: €5.2 bn
- Total cash-out: €5.9 bn
- 1st slab: Q3 CY 2010

### ThyssenKrupp Steel USA

- Site on the Tombigbee River, Mobile Cty, AL, USA
- Hot strip mill: >5 m t/yr
  - up to 74" width / 1" thickness, 7 stands
- Tandem/cold strip line: 2.5 m t/yr
- 4 galvanizing lines: 1.8 m t/yr
- Capex budget: \$3.6 bn
- Total cash-out: \$3.8 bn
- 1st coil: July 31, 2010

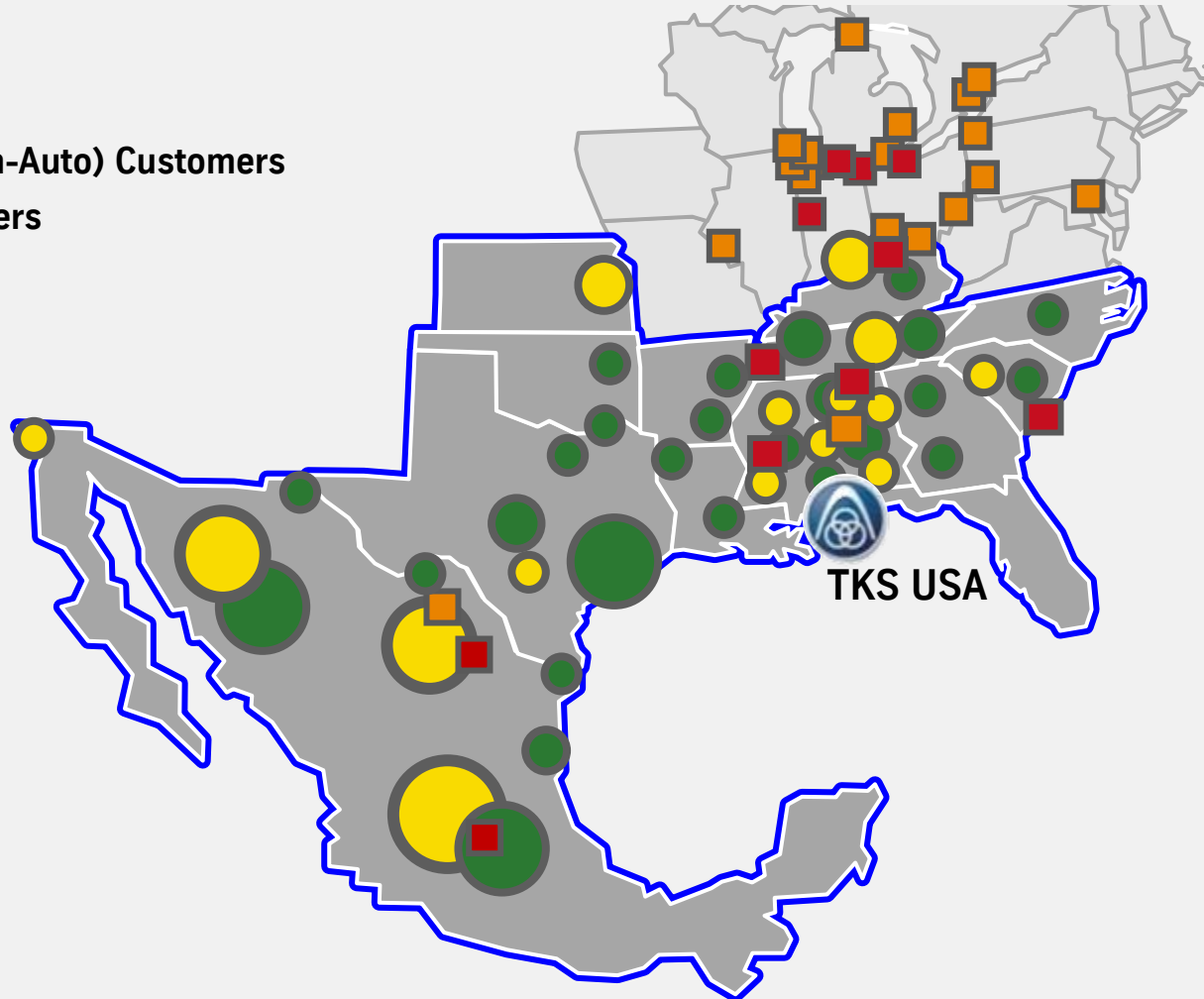
# Well Positioned in Southeastern United States with Proximity to Mexico

## Geographic Position of TKS USA, our Home Market and BF & EAF Competitors

■ Mini-Mill  
■ Blast Furnace

● Industry (Non-Auto) Customers

● Auto Customers



- 1) Size of Industry and Auto bubbles reflect the approximate number of customer locations in the given area.
- 2) Includes all steelmaking (EAF, BF) locations, excluding West Coast of U.S. and Canada.

# ThyssenKrupp CSA: Blow in BF #1 on July 12



# ThyssenKrupp Steel USA: 1st Coil on July 31

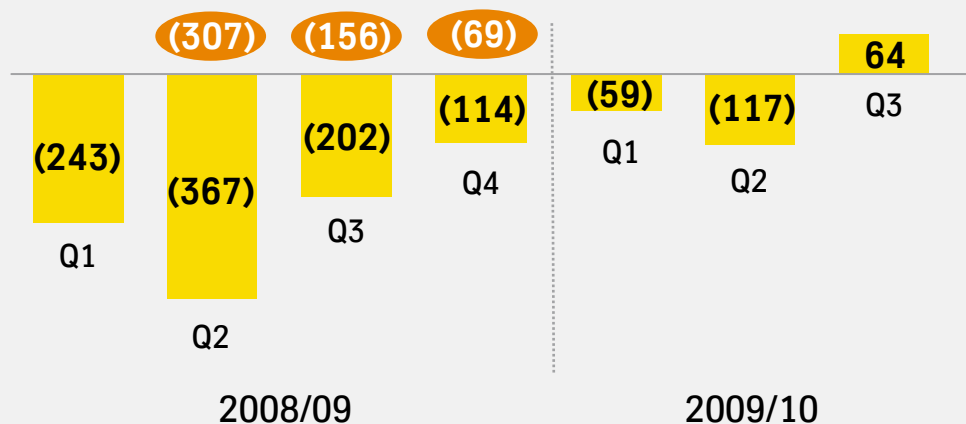


# Stainless Global

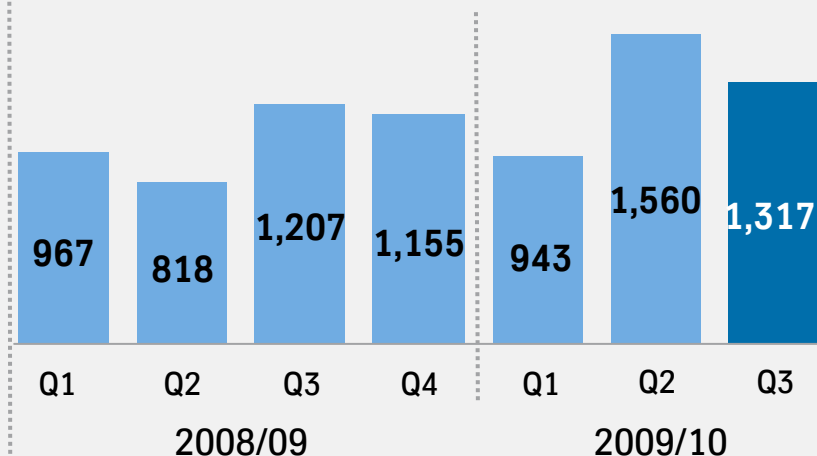
## Q3 2009/10 Highlights

EBT in €m

■ EBT    ● EBT adjusted



Order intake in €m



### Comments Q3 (qoq)

- Positive earnings due to higher transaction prices, ongoing high capacity utilization and positive nickel hedge effect
- Continuing increase in transaction prices throughout the whole quarter
- Lower order intake due to cautious ordering by service centers (decreasing nickel price by end of Q3)

### Current trading conditions

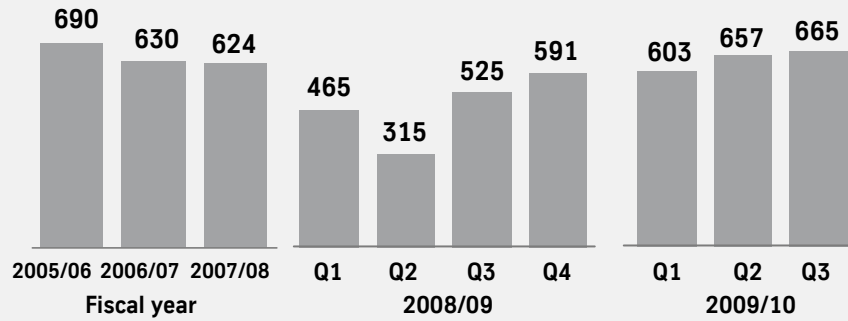
- Seasonally lower volumes and capacity utilization (mainly Italy), but robust demand from end customers
- Decreasing base prices and alloy surcharges in July and August, increase in base prices intended from September
- Seasonal and nickel price-related de-stocking from normal levels; pick-up in demand from September likely

# Stainless Global: Output, Shipments and Average Transaction Price

## Crude steel output\*

1,000 t/quarter

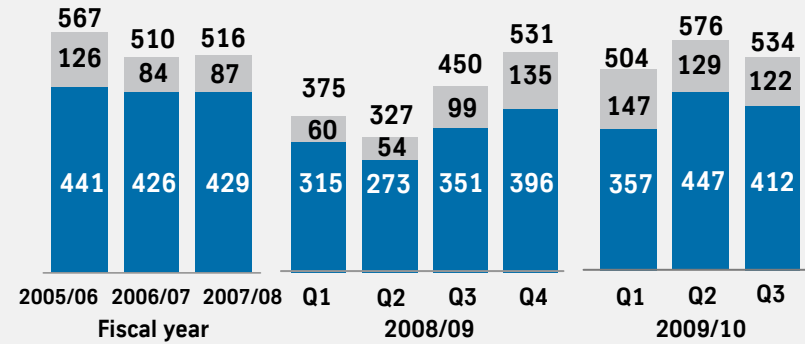
\* including carbon, forging, Ni-Alloys



## Shipments Stainless\*: Hot-rolled and cold-rolled products 1,000t/quarter

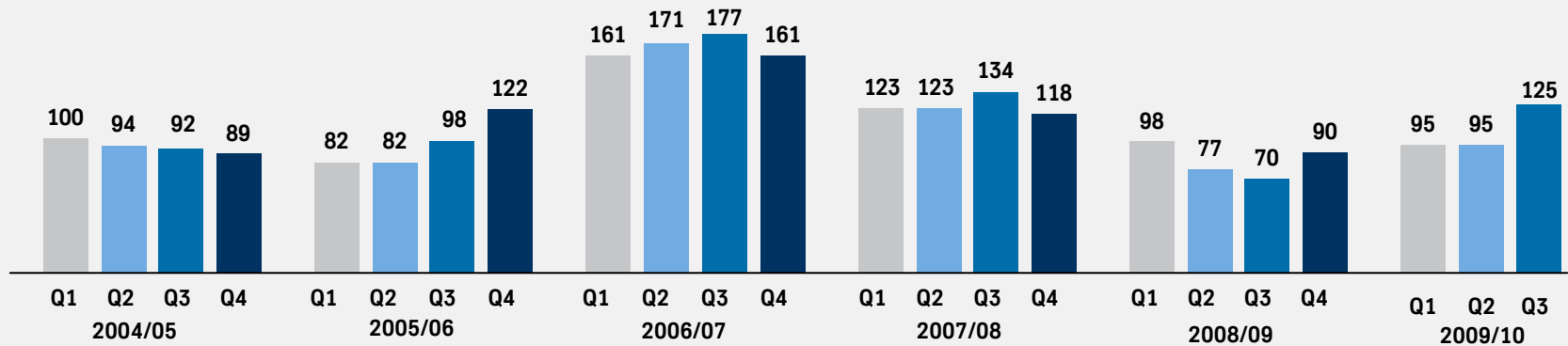
Hot-rolled, including slabs  
Cold-rolled, including precision strip

\* consolidated



## Average transaction price per ton, indexed

Q1 2004/2005 = 100

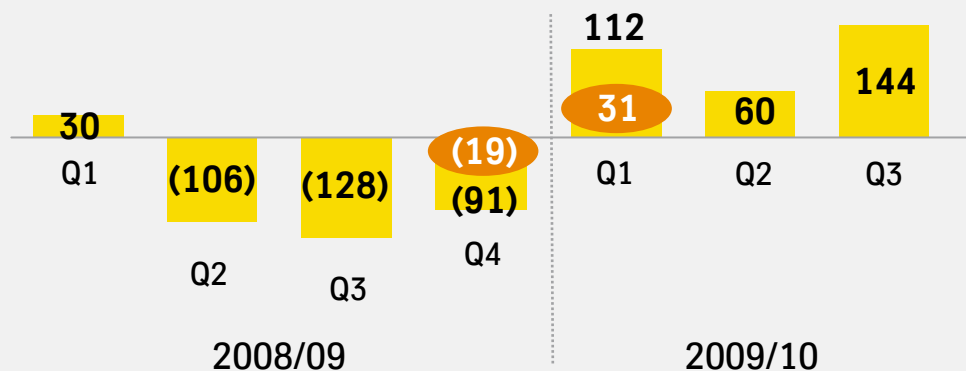


# Materials Services

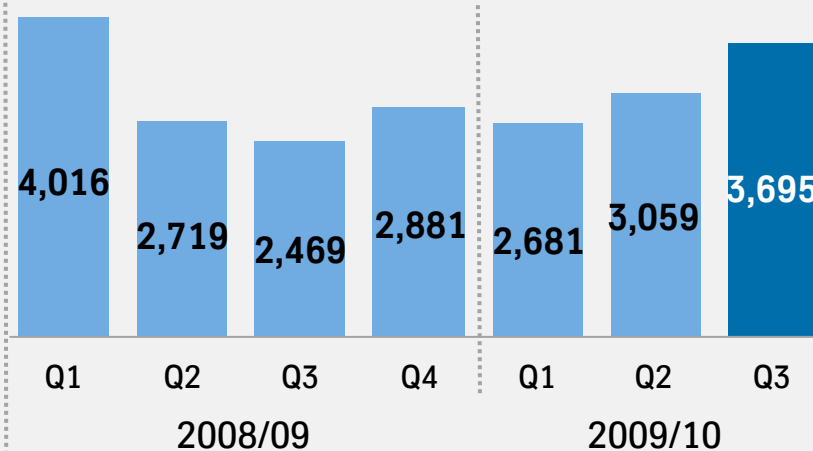
## Q3 2009/10 Highlights

EBT in €m

■ EBT    ● EBT adjusted



Order intake in €m



### Comments Q3 (qoq)

- Improvement in volumes and prices throughout all product groups
- Demand strongly supported by German automotive and mechanical engineering customers
- All Operating Units with improving earnings
- Restructuring efforts bearing fruits

### Current trading conditions

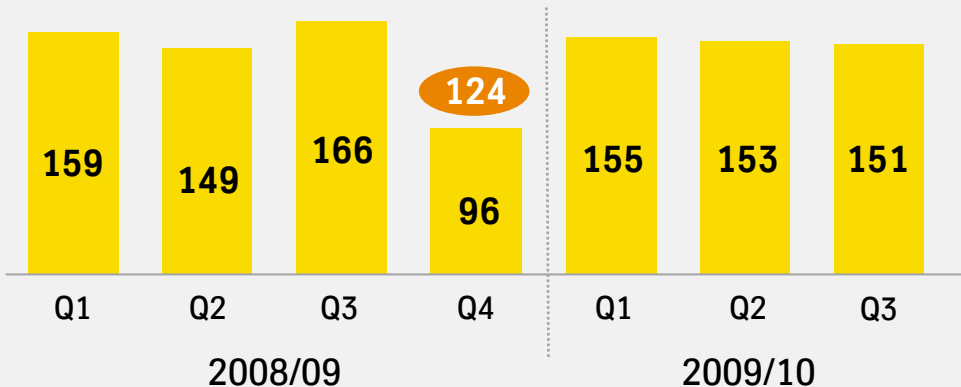
- Continuing underlying demand strength and moderate seasonal impact in Europe
- Cash-conscious inventory management across all customer groups

# Elevator Technology

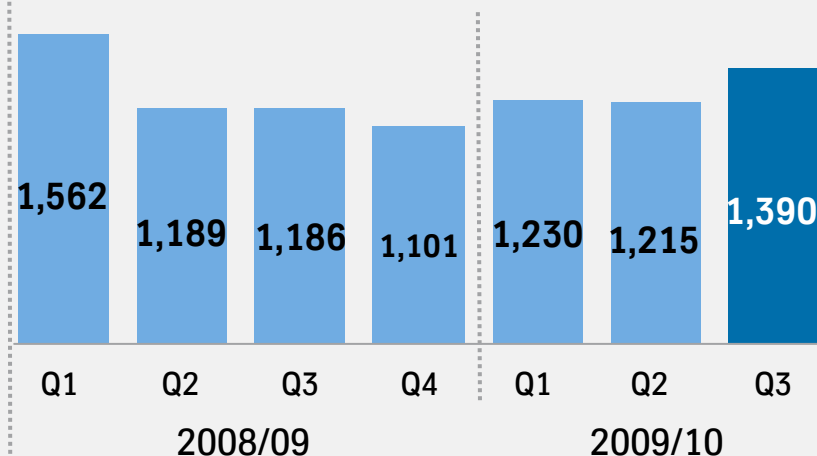
## Q3 2009/10 Highlights

EBT in €m

■ EBT    ● EBT adjusted



Order intake in €m



### Comments Q3 (qoq)

- Strongest order intake for 6 quarters, driven by stabilizing demand and continuous expansion of maintenance business
- Solid earnings performance with all Operating Units contributing positively
- Strength in maintenance compensates for regional softening in new installation and modernization

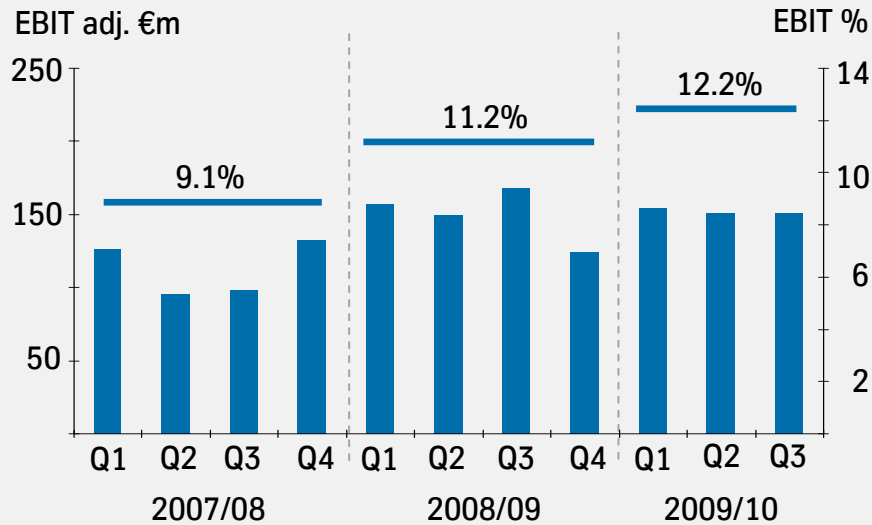
### Current trading conditions

- Global new installation growth is driven by Asia/China
- Infrastructure projects adding additional market potential
- North American and European new installation bottoming out

# Elevator Technology: Strategic Direction

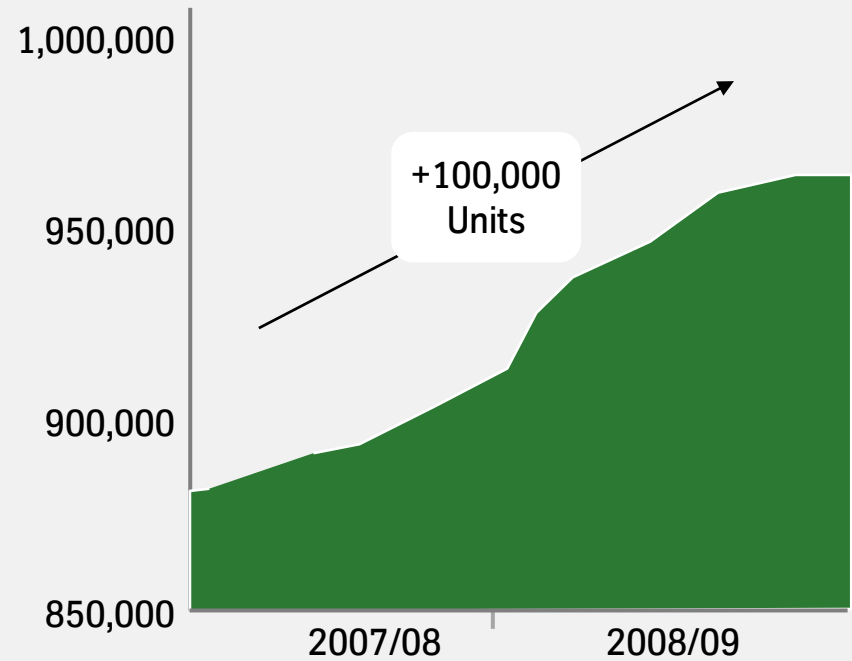
## Performance Improvement

- Efficient and global production network
- Harmonized product portfolio based on global platforms
- Focus on Service & Modernization
- Standardization of processes



## Growth of Service Business

Units under maintenance

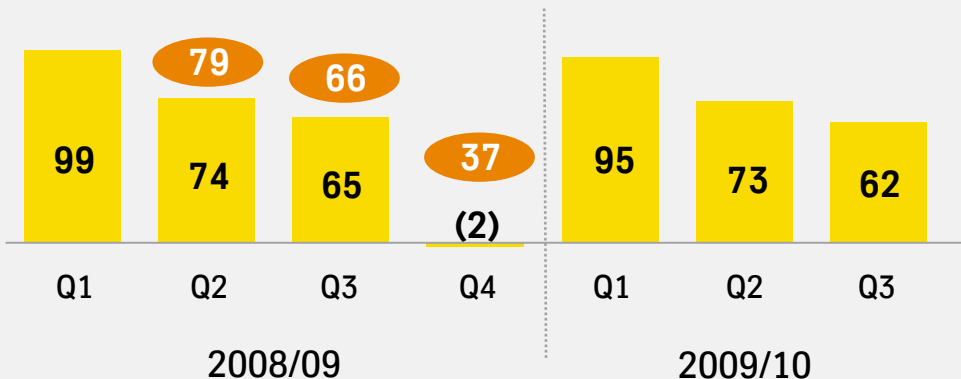


# Plant Technology

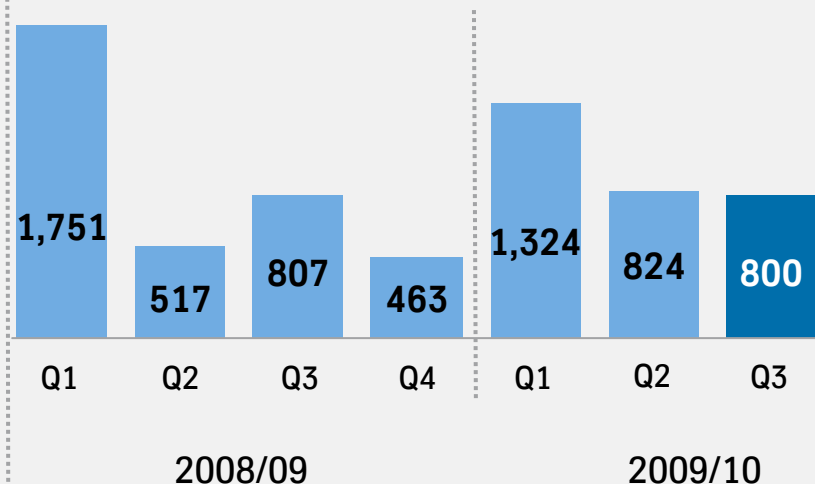
## Q3 2009/10 Highlights

EBT in €m

■ EBT    ● EBT adjusted



Order intake in €m










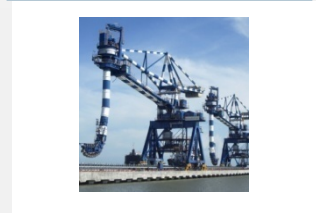
### Comments Q3 (qoq)

- Stable positive development of sales and order intake in all businesses, only cement plants with delays in award of several larger projects
- Earnings realization lower in Q3 due to lower PoC order execution; additionally burdened by impairments at production systems for auto industry

### Current trading conditions

- Order backlog of €6.5 bn (1.7x sales) supporting sales and earnings visibility
- Recovery of raw materials markets leading to increased project activity in chemical, mining and minerals businesses
- Cement plants subject to intensified competition with lower number of projects up for award

# Plant Technology: Technology Portfolio Offering Growth Potential

OU	Technologies			Market Positions	
Uhde	<b>Conversion Technologies</b>	<b>Customer Products</b>		Fertilizers: No.1 Polymers: No.2  Coke Plant Tech.: No.1 Electrolysis: No.1	
	Gas & Oil Refining	Fertilizers, Org. Chemicals & Polymers			
	Biotechnology	Biopolymers			
	Gasification	Electric Power; Fuel			
	Coke Plant Technologies	Steel			
	Electrolysis	Inorganic & Organic Chemicals			
Polysius	Raw material preparation → Clinker production → Cement manufacturing			Cement plants: No.3	
					
Förder-technik	Mining → Handling → Processing → Handling				Mining and Materials Handling Equipment: No.1
					

# Plant Technology: Order Q3 09/10 for Oil Sand Mining Equipment

## Largest Single Order in the History of Fördertechnik

- Customer: Imperial Oil
- Turn-key order for engineering, procurement, construction & commissioning of oil sand preparation plant, consisting of:
  - New-generation crushing plant
  - 3 large conveyor systems
  - Surge bin (storage silo): 10,000 t capacity
  - 2 complete slurry preparation plants: capacity 2 x 6,000 t/h oil sand
- Production capacity of Imperial Oil project: 100,000 bbl/day
- Order volume: > €300 m
- Commissioning: 2012

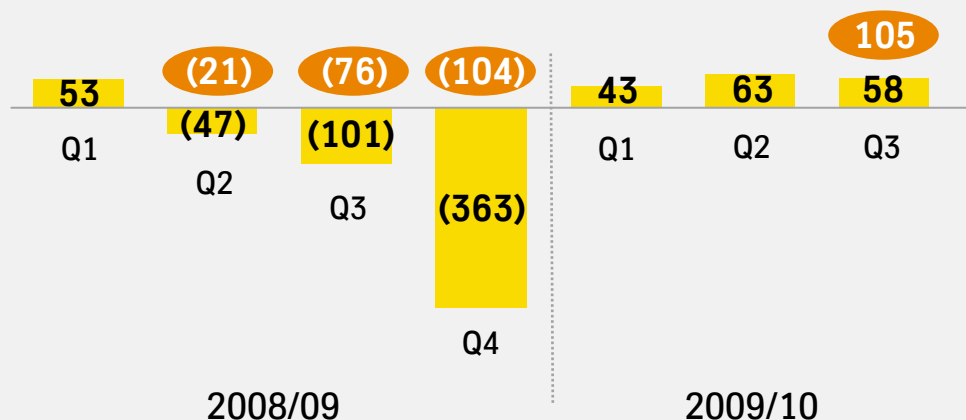


# Components Technology

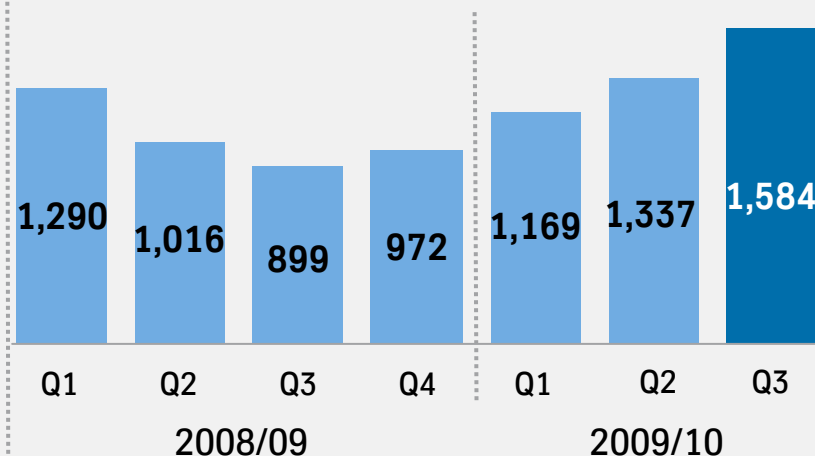
## Q3 2009/10 Highlights

EBT in €m

■ EBT    ● EBT adjusted



Order intake in €m



### Comments Q3 (qoq)

- Further increase in sales and EBT adjusted, mainly driven by demand pick-up in auto supply business and restructuring measures initiated in previous year
- Construction equipment and slewing bearings business with increasing order intake for three quarters
- Continued restructuring (€47 m in Q3): capacity adjustments at chassis components (Germany) and construction equipment business (Italy)

### Current trading conditions

- After strong growth of auto industry (mainly driven by export markets China and USA; recently also positive development also with commercial vehicles) slight slowdown expected
- Continued recovery in construction equipment and slewing bearings business

# Components Technology: Recovery of Order Intake

## COMPONENTS TECHNOLOGY

### Automotive Components

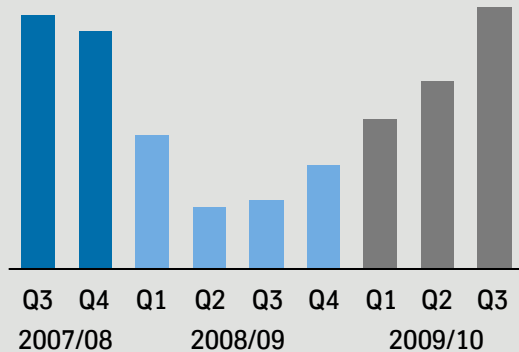
Passenger Cars/  
Light Comm. Vehicles



Heavy  
Commercial Vehicles



#### Quarterly Order Intake



### Industrial & Construction Machinery

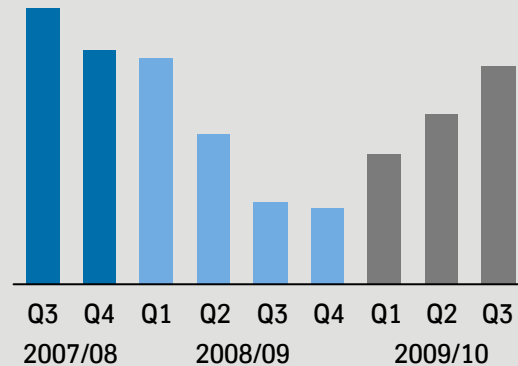
Undercarriages for  
tracked/crawler equipm.



Large-diameter  
bearings & rings



#### Quarterly Order Intake

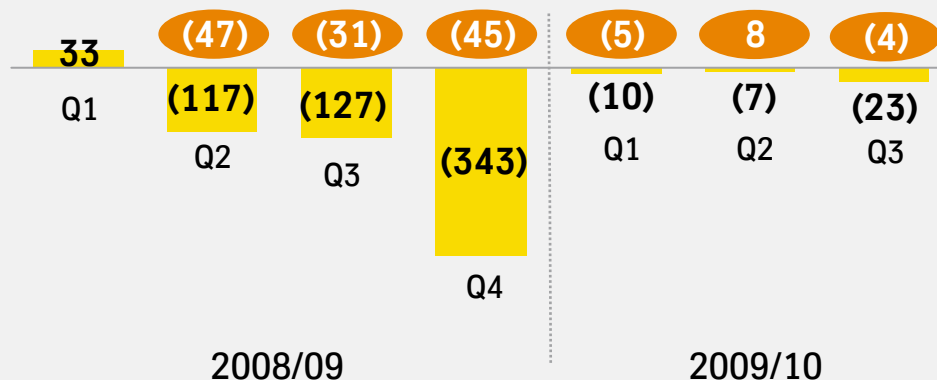


# Marine Systems

## Q3 2009/10 Highlights

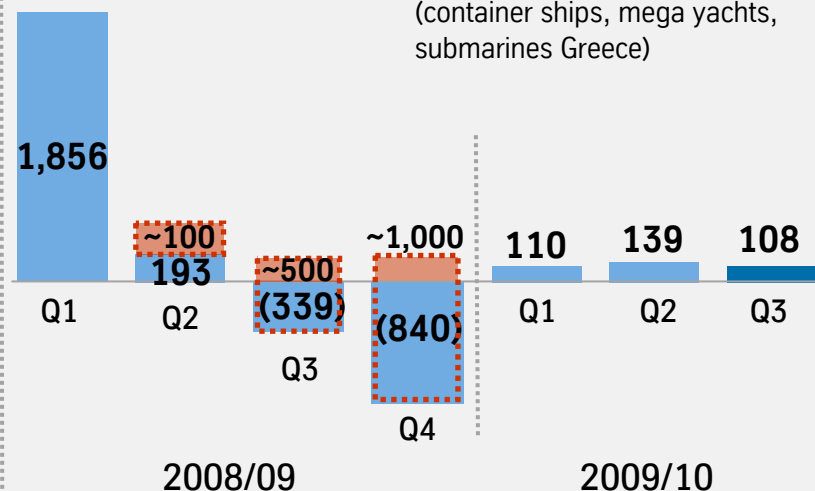
EBT in €m

■ EBT    ● EBT adjusted



Order intake in €m

■ Impact of cancellations  
(container ships, mega yachts, submarines Greece)



### Comments Q3 (qoq)

- Implementation of new target structure (Hamburg site) before closing, corresponding regulatory approval procedures initiated and in part already completed
- Negative earnings of Hellenic Shipyards (HSY) adjusted as “special items” due to non-going-concern assumption
- Operating losses mainly due to underutilization in shipbuilding, partly compensated by sale of cancelled container ships

### Current trading conditions

- Recovery of merchant shipping market leading to pick-up of market for repairs and conversions
- Q4 also burdened by underutilization in civil shipbuilding

# Agenda

- Group Performance and Financials
- Business Area Performance
- Group Outlook

# Outlook FY 2009/10 – Return to Profitability

KPI	Updated Outlook	Previous Outlook
Sales	<b>Slight improvement</b>	<b>Moderate stabilization</b>
EBT adjusted	<b>Mid to higher three-digit million € positive,</b> incl. project costs, startup losses, depreciation and interest expenses of Americas projects ( <b>mid-range three-digit million €</b> )	<b>Low three-digit million € positive,</b>
EBIT adjusted	<b>&gt; €1 billion,</b> incl. project costs, startup losses and depreciation of Americas projects	<b>High three-digit million € positive,</b>

# Expectations Q4 2009/10 – Business Areas

## Steel Europe



Good capacity utilization, higher average selling prices and significantly higher raw material costs

## Elevator Technology



Continuing high earnings contributions thanks to high orders in hand and steady maintenance business

## Steel Americas



Negative EBT contribution due to startup losses for the steel and processing plants in Brazil and the USA

## Plant Technology



Continuing good revenue and earnings visibility in project business due to order backlog with good earnings quality

## Stainless Global



Slipping volumes, mainly due to seasonal factors, stable end-customer business and slow demand from distributors due to nickel price

## Components Technology



Recovery in demand for construction equipment, mainly positive earnings from automotive suppliers and continuing positive earnings contribution from slewing bearings for the wind energy sector

## Materials Services



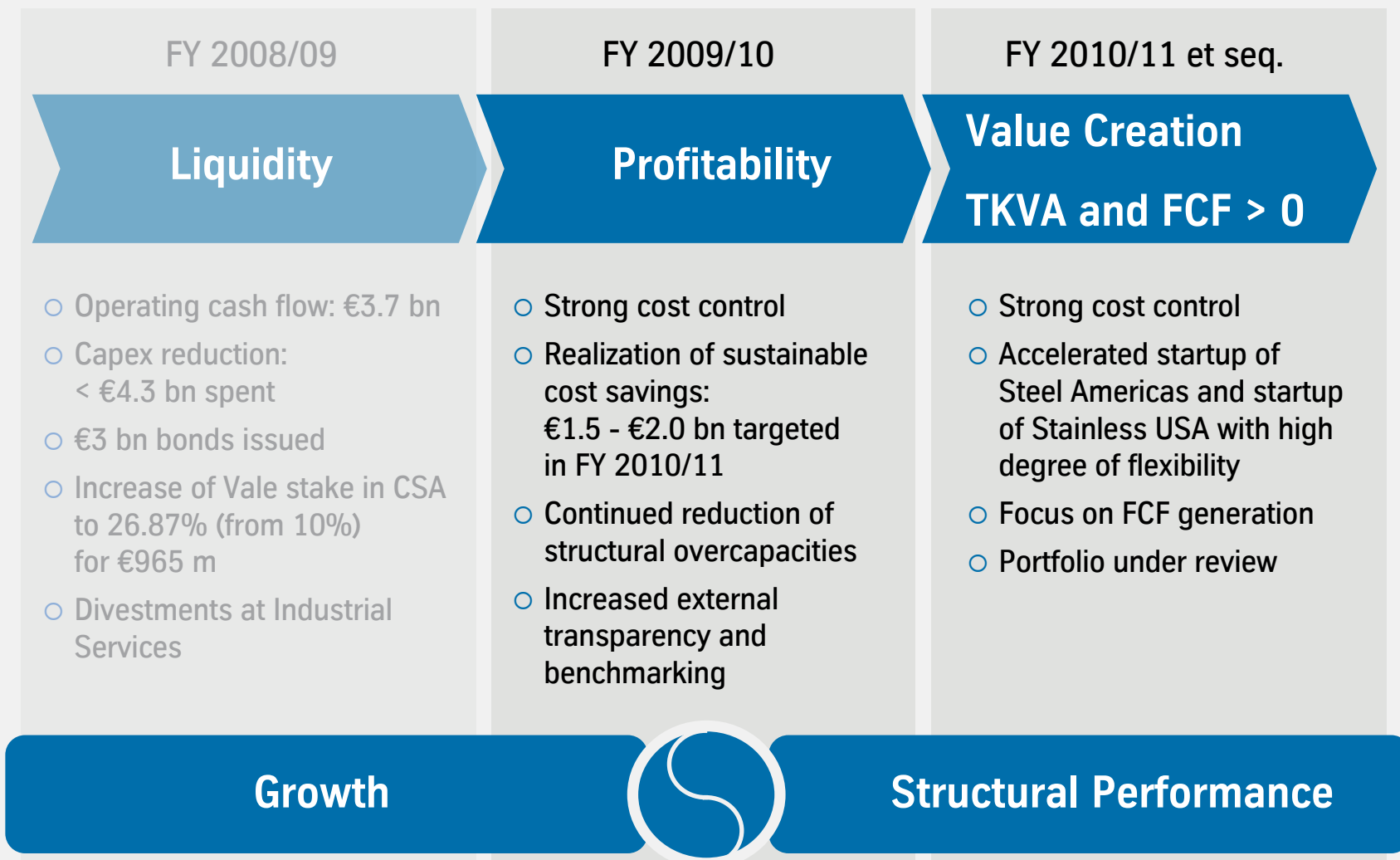
Slipping volumes, mainly due to seasonal factors, higher flat steel prices and continuing strong demand from the auto and machinery sectors

## Marine Systems



Continuing losses due to underutilization in civil shipbuilding until completion of consolidation of shipyard sites

# The Way Forward to Sustainable Value Creation



# Commerzbank Sector Conference Week

Frankfurt – August 26, 2010

Dr. Claus Ehrenbeck, Head of Investor Relations

Developing the future.



**ThyssenKrupp**

# Financial Calendar – FY 2009/10 and FY 2010/11

- **September**     **Roadshows**  
Belgium (1st), Frankfurt (8th), The Netherlands (9th), Zurich (28th)  
**Conferences**  
LBBW “Engineering & Technology Investment Day”, London (2nd)  
Credit Suisse “Capital Goods and Aerospace Conference”, London (15th)  
UBS “Best of Germany Conference”, New York (15th and 16th)  
UniCredit “German Investment Conference”, Munich (22nd)  
Credit Suisse “Global Steel & Mining Conference”, London (23rd)
- **November**     **Annual Report FY 2009/10**  
Analysts’ and Investors’ Conference & Annual Press Conference (30th)
- **February**     **Interim Report 1st Quarter 2010/11 (11th)**
- **May**     **Interim Report 2nd Quarter 2010/11 (13th)**

## New Contact Details as of June 21, 2010:

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ThyssenKrupp Allee 1  
45143 Essen - Germany

Phone: +49 201 844-536464  
E-mail: [ir@thyssenkrupp.com](mailto:ir@thyssenkrupp.com)  
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# New Contact Details as of June 21, 2010

## ThyssenKrupp Corporate Center Investor Relations



### NEW phone numbers

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Head of Investor Relations

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Iris aus der Wieschen  
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-536367

Ute Kaatz  
Event Manager

-536466

Rainer Hecker  
Senior IR Manager

-538830

Christian Schulte  
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Tim Lange  
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To be added to the IR mailing list,  
send us a brief e-mail with your details!  
E-mail: [ir@thyssenkrupp.com](mailto:ir@thyssenkrupp.com)

# Appendix



# ThyssenKrupp Group: Higher Transparency

**ThyssenKrupp\***

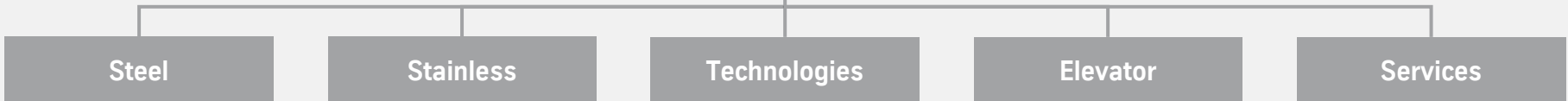
Sales: €40.6 bn

*effective since  
October 1st, 2009*



**Reorganization**

**ThyssenKrupp**



\* The ThyssenKrupp Group consists of more than 800 legally independent companies, organized, existing and operating under the laws of 70 countries, ultimately led by ThyssenKrupp AG.

(Sales FY 2008/09; inter-BA sales not consolidated)

# Group Overview (I)

		2008/09					2009/10		
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Order intake	€m	12,887	7,642	7,926	7,515	<b>35,970</b>	9,328	10,373	10,930
Sales	€m	11,522	9,859	9,299	9,883	<b>40,563</b>	9,351	10,107	11,679
EBITDA	€m	764	142	(180)	(534)	<b>192</b>	808	700	935
EBIT	€m	407	(276)	(597)	(1,197)	<b>(1,663)</b>	477	354	587
EBIT adjusted	€m	416	(112)	(289)	(390)	<b>(375)</b>	401	369	653
EBT	€m	240	(455)	(772)	(1,377)	<b>(2,364)</b>	313	191	414
EBT adjusted	€m	249	(291)	(464)	(570)	<b>(1,076)</b>	237	206	480
Net income	€m	163	(362)	(630)	(1,044)	<b>(1,873)</b>	195	234	298
Earnings per share	€	0.36	(0.71)	(1.38)	(2.28)	<b>(4.01)</b>	0.35	0.45	0.58
TK Value Added	€m	(39)	(734)	(1,030)	(1,616)	<b>(3,419)</b>	70	(67)	135
ROCE	%	7.8	1.2	(3.0)	(8.1)	<b>(8.1)</b>	10.0	8.5	9.4
Ø Capital Employed	€m	21,025	21,270	20,975	20,662	<b>20,662</b>	19,193	19,483	20,084
Goodwill	€m	3,846	3,942	3,927	3,902	<b>3,902</b>	3,830	3,920	4,060

ROCE based on 3, 6, 9 and 12 months

# Group Overview (II)

	2008/09					2009/10		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Capital expenditures* €m	1,105	931	898	1,143	<b>4,077</b>	777	738	942
Depreciation/amort. €m	357	418	417	663	<b>1,854</b>	331	346	348
Operating cash flow €m	(860)	1,483	1,331	1,745	<b>3,699</b>	(308)	184	(23)
Cash flow from divestm. €m	106	26	57	10	<b>199</b>	488	17	15
Cash flow from investm. €m	(1,105)	(931)	(898)	(1,143)	<b>(4,077)</b>	(777)	(738)	(942)
Free cash flow €m	(1,859)	578	490	612	<b>(179)</b>	(597)	(537)	(950)
Cash and cash equivalents (incl. short-term securities) €m	3,439	3,820	5,235	5,545	<b>5,545</b>	5,073	4,614	3,914
Net financial debt €m	3,514	3,687	3,122	2,059	<b>2,059</b>	2,130	2,652	3,753
Employees	197,175	192,521	188,501	187,495	<b>187,495</b>	174,763	172,576	174,541

\* incl. financial investments

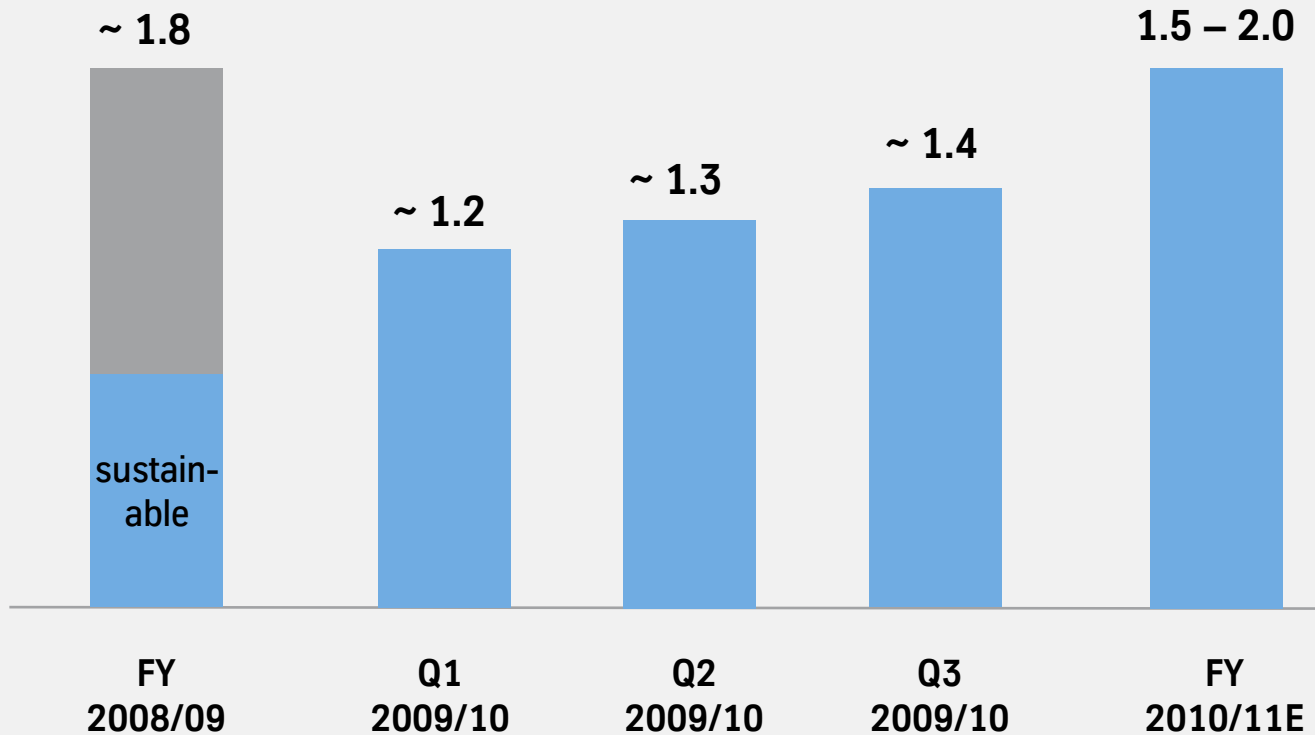
# Efficiency Improvement – Targeted Sustainable Cost Savings

## Realized management gains

billion €

## Targeted sustainable cost savings

billion €

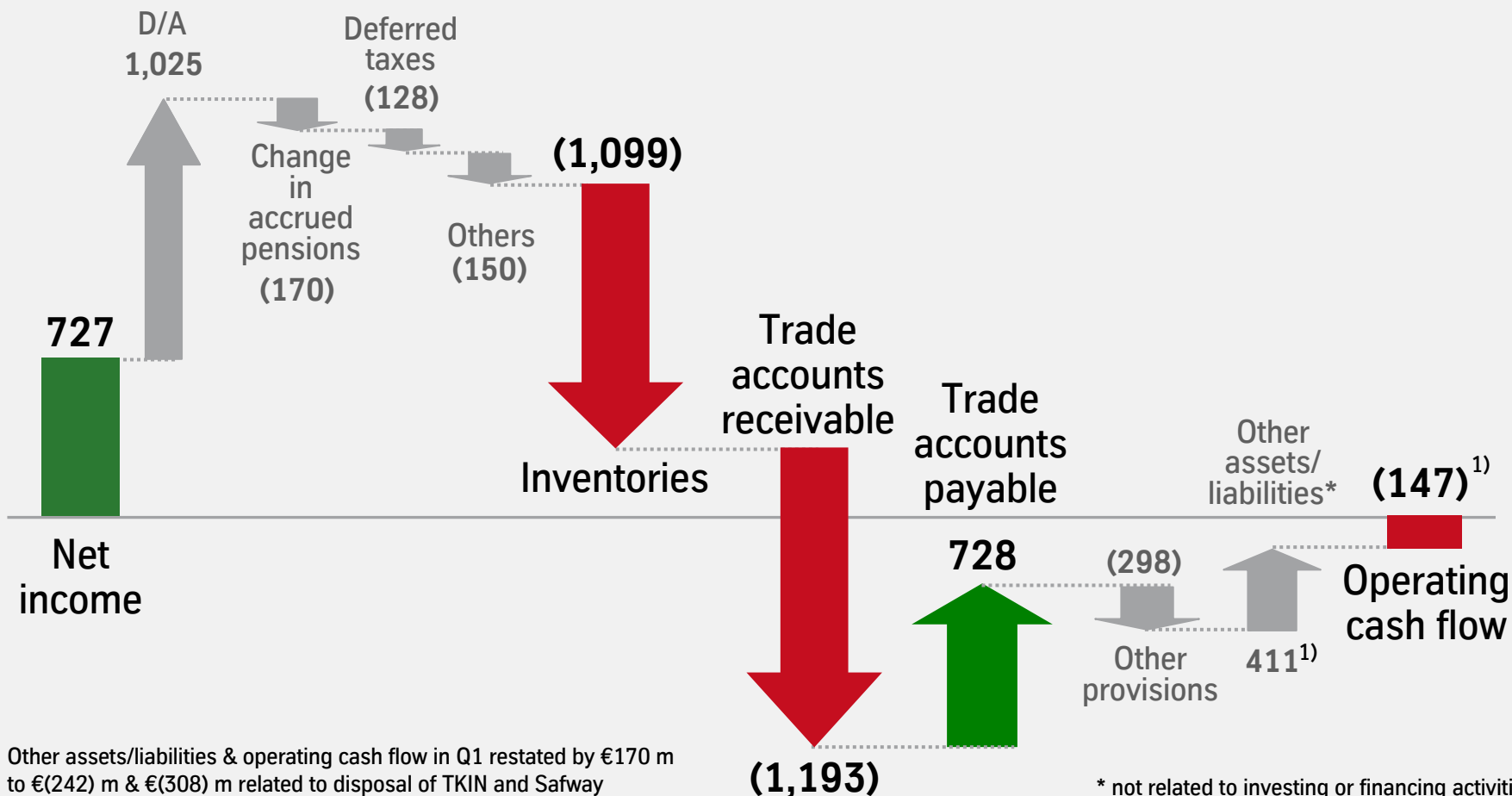


- Based on existing restructuring measures/initiatives
- Excluding effects from portfolio optimization
- Additional restructuring measures at Components Technology delivering additional savings

# Operating Cash Flow

Development of operating cash flow in 9M 2009/10

million €



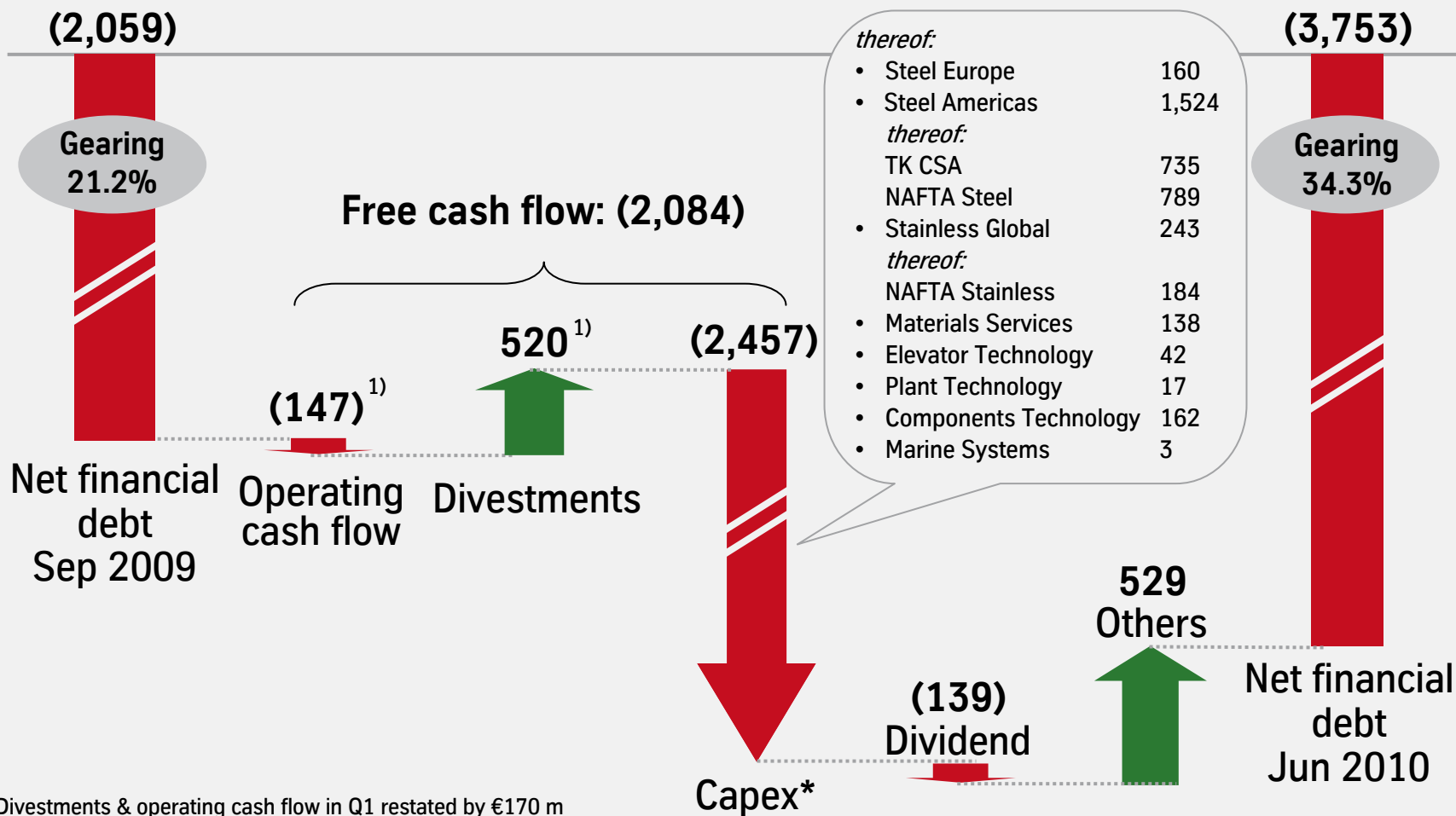
1) Other assets/liabilities & operating cash flow in Q1 restated by €170 m to €(242) m & €(308) m related to disposal of TKIN and Safway

\* not related to investing or financing activities

# Net Financial Debt

Development of net financial debt in 9M 2009/10

million €



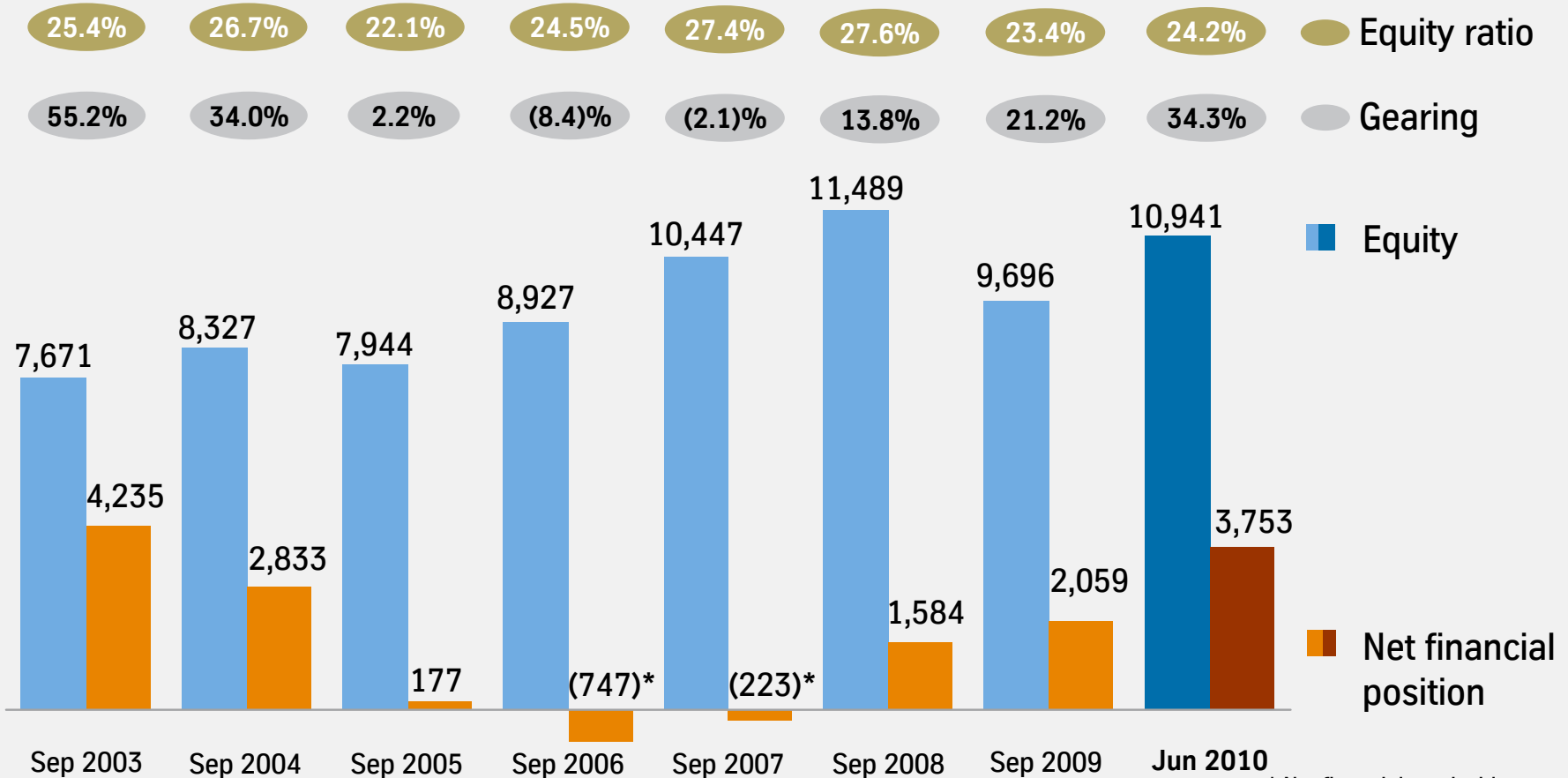
1) Divestments & operating cash flow in Q1 restated by €170 m to €488 m & €(308) m related to disposal of TKIN and Safway

\* Capex for property, plant & equipment + financial & intangible assets

# Balance Sheet Structure

Net financial position, equity and ratios

million €

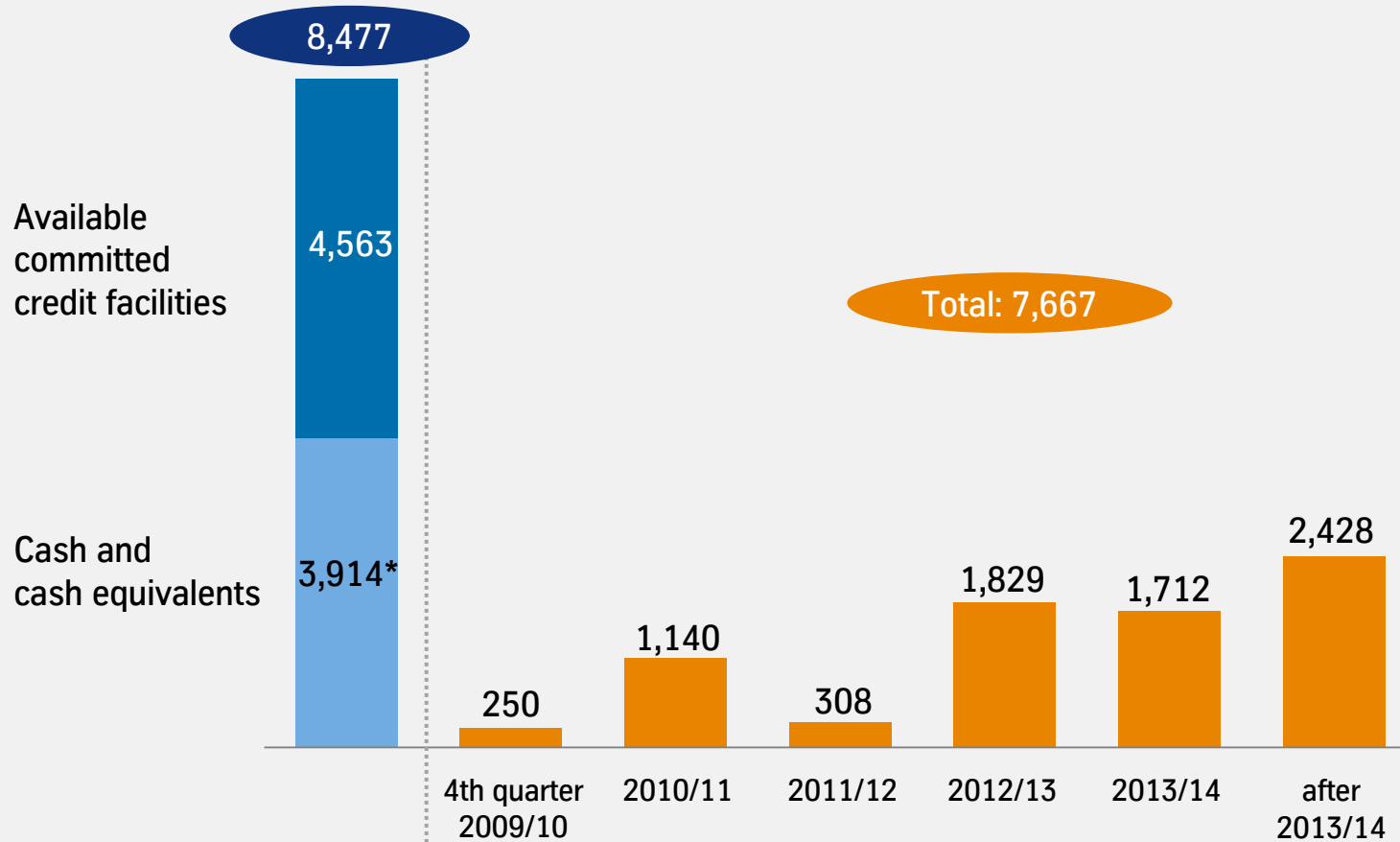


\* Net financial receivables

# Solid Financial Situation – No Short-Term Refinancing Needs

Liquidity analysis and maturity profile of gross financial debt as of June 30, 2010

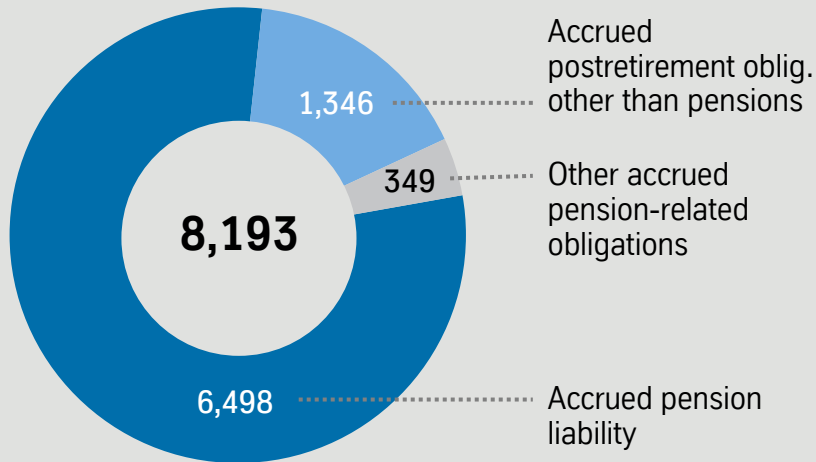
million €



\* incl. securities of €6 million

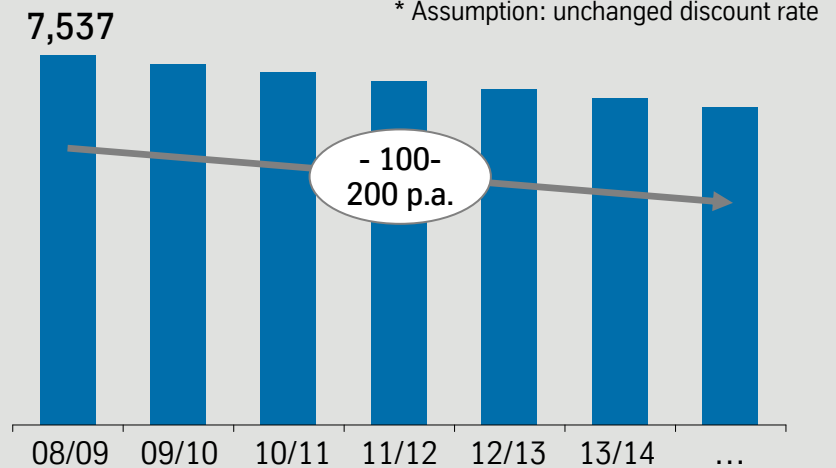
# Pension Obligations: TK with Mature Pension Schemes

## Accrued Pension and Similar Obligations (Jun 30, 2010; in € m)



- “Patient” long-term debt, no immediate redemption in one go
- Interest cost independent of ratings, covenants etc.
- Mainly funded by TK’s operating assets
- Vital part of compensation system

## Expected Normalized\* Development of Accrued Pension and Similar Obligations (in € m)



- Number of plan participants steadily decreasing
- >70% of obligations owed to retired employees, average age >75 years
- Declining pension obligations over time (short-term variation possible, mainly due to change in discount rate)
- Declining cash-out from pension benefit payments (2008/09: €578 m; 2010/11e: €555 m)

# ThyssenKrupp Rating

	Long term- rating	Short term- rating	Outlook
Standard & Poor's	BB+	B	stable
Moody's	Baa3	Prime-3	negative
Fitch	BBB-	F3	stable

Upgrade  
Outlook  
(July 2010)

**Restoring / maintaining investment grade status  
with all three rating agencies is key!**

# Steel Europe

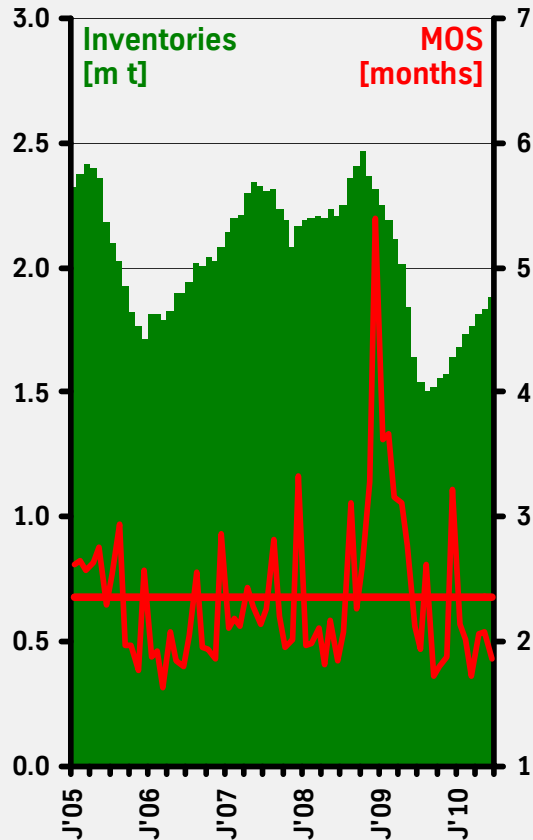
## Key figures

		2008/09					2009/10		
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Order intake	€m	1,866	1,479	2,223	2,324	<b>7,892</b>	2,500	2,999	2,706
Sales	€m	2,848	2,326	2,151	2,245	<b>9,570</b>	2,281	2,667	2,887
EBITDA	€m	518	277	(147)	(161)	<b>487</b>	275	327	342
EBIT	€m	362	128	(296)	(328)	<b>(134)</b>	126	179	200
EBIT adjusted	€m	371	131	(156)	(262)	<b>84</b>	126	179	200
EBT	€m	345	109	(312)	(339)	<b>(197)</b>	104	163	183
EBT adjusted	€m	354	112	(172)	(273)	<b>21</b>	104	163	183
TK Value Added	€m	231	(13)	(431)	(449)	<b>(662)</b>	14	62	79
ROCE	%	24.9	16.3	4.3	(2.3)	<b>(2.3)</b>	10.1	12.0	13.0
Ø Capital Employed	€m	5,816	6,023	6,039	5,864	<b>5,864</b>	4,989	5,089	5,183
OCF	€m	(790)	279	576	588	<b>653</b>	(123)	235	152
CF from divestm.	€m	1	14	(9)	180	<b>184</b>	3	(1)	3
CF for investm.	€m	(102)	(125)	(103)	(106)	<b>(436)</b>	(39)	(68)	(53)
FCF	€m	(893)	168	465	661	<b>401</b>	(159)	166	102
Employees		38,048	37,380	36,607	36,416	<b>36,416</b>	35,582	34,872	34,434

ROCE based on 3, 6, 9 and 12 months

# Steel: Inventories and Months of Supply

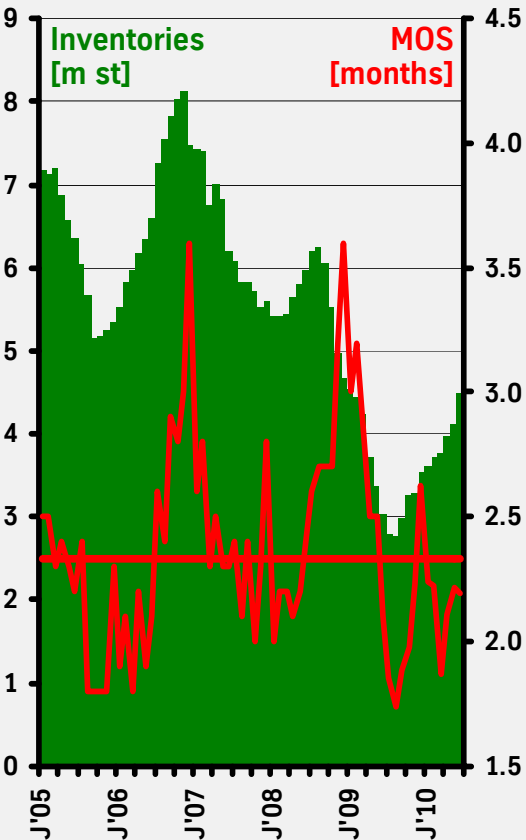
## Inventories and Months of Supply - Europe



Europe: European SSC: Inventories at month end / flat carbon steel w/o quarto

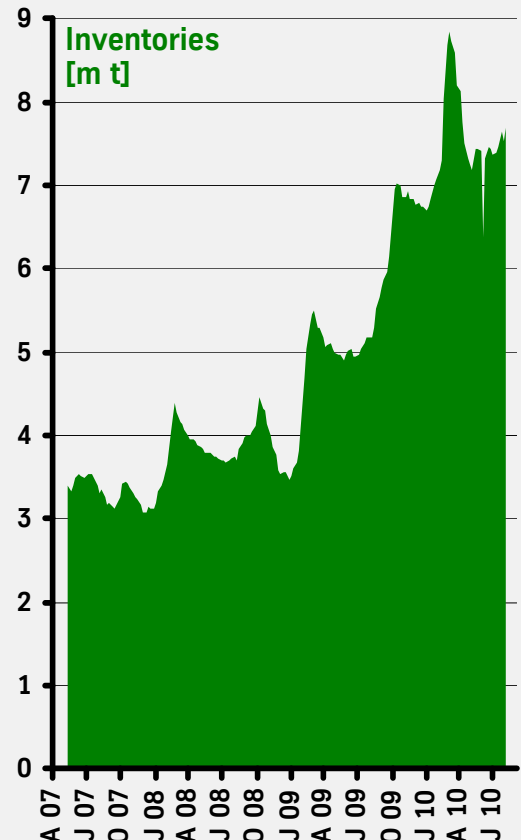
Source(s): TKS, EASSC, Credit Suisse, MSCI, UBS, MySteel

## Inventories and Months of Supply - USA



USA: June MSCI inventories, carbon flat-rolled

## Inventories China

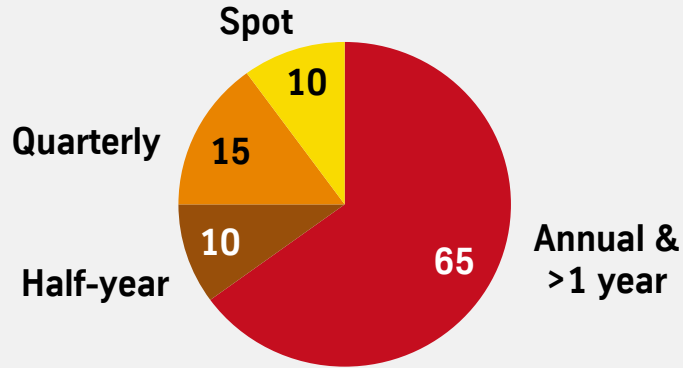


China: flat steel inventory in 23 major cities (HR, CR and Plate)

# Long Term Customer Relations Establish Lower Volatility

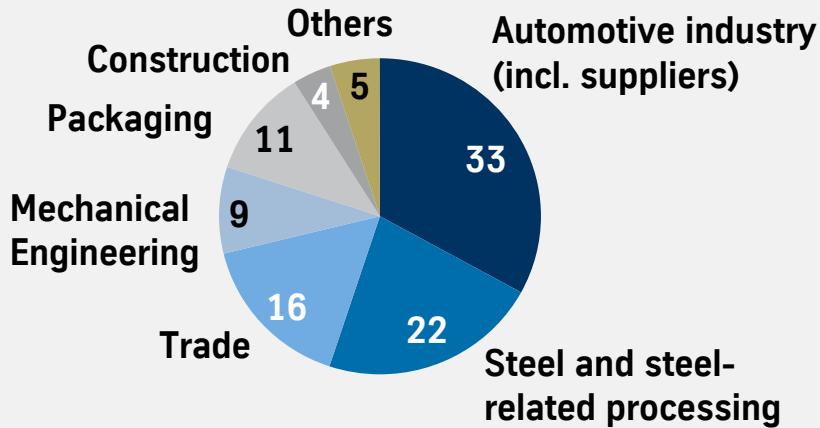
Sales by Maturity FY 2008/09

in %



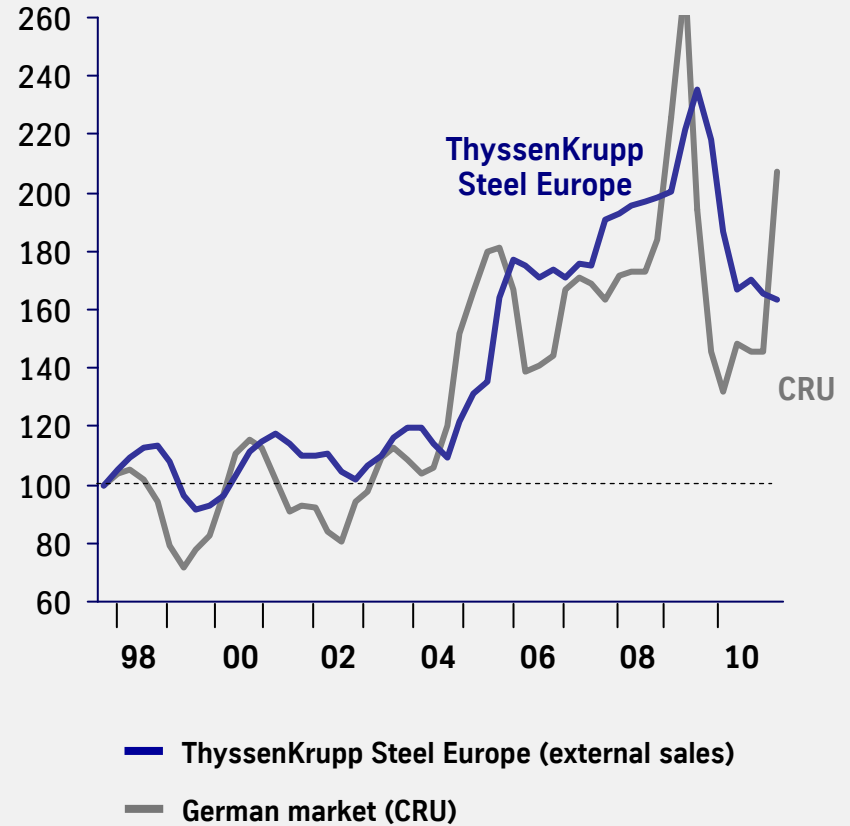
Sales by Industry FY 2008/09

in %



Price index hot rolled

Index (Q3 1997 = 100)



All data incl. Q2 2010

Sources: CRU and own calculations based on CRU, TKSE

# Unique Steel Site Configuration in Europe: 17 m tpy Capacity in one City

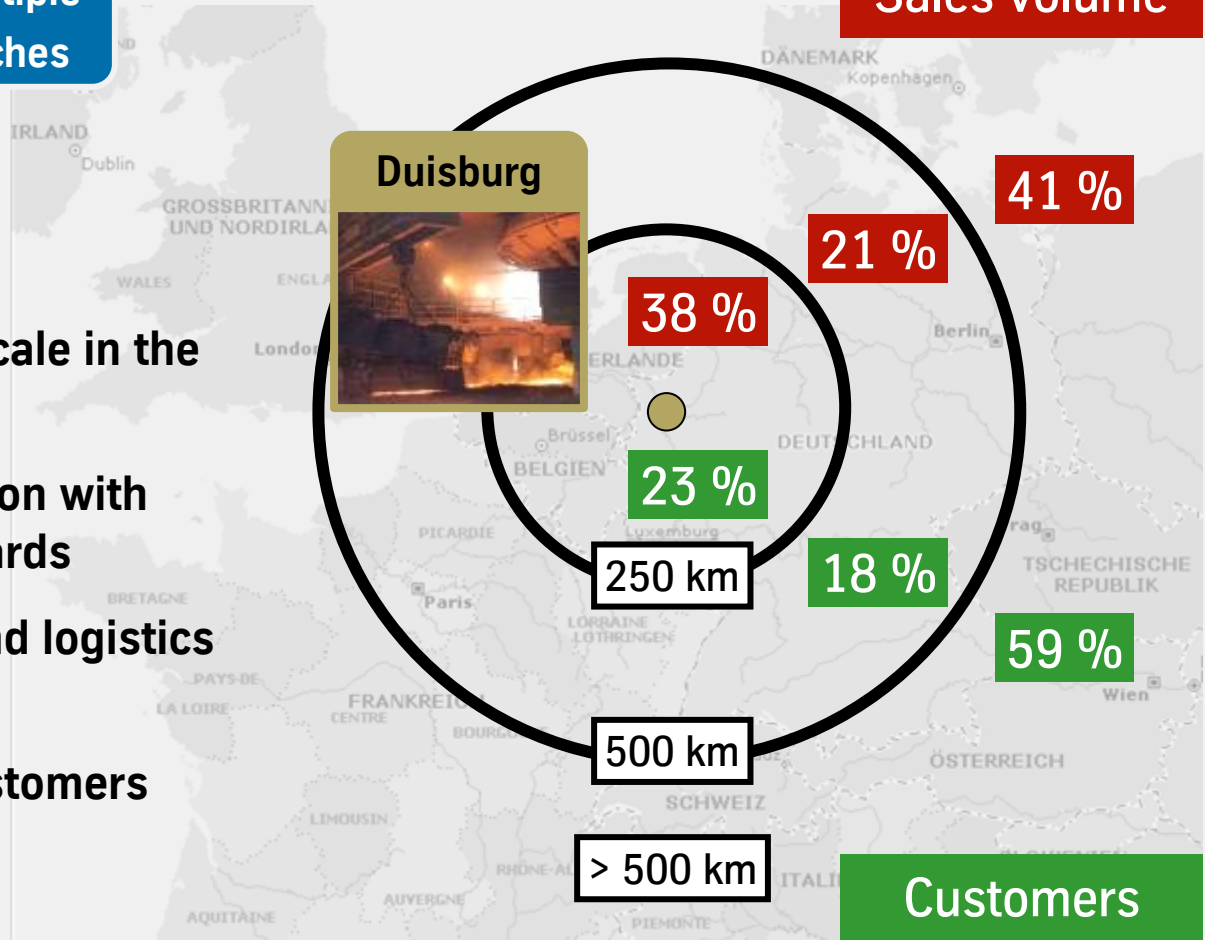
Large  
Scale



Multiple  
Niches

Sales volume

- Sustained economies of scale in the metallurgical process
- Excellent plant configuration with highest technology standards
- Optimum specialization and logistics of downstream operations
- Short distances to key customers



# Steel Americas

## Key figures

		2008/09				FY	2009/10		
		Q1	Q2	Q3	Q4		Q1	Q2	Q3
Order intake	€m	0	0	0	0	<b>0</b>	0	23	24
Sales	€m	0	0	0	0	<b>0</b>	0	23	24
EBITDA	€m	(40)	0	10	(43)	<b>(73)</b>	38	8	(14)
EBIT	€m	(42)	0	9	(44)	<b>(77)</b>	37	7	(26)
EBIT adjusted	€m	(42)	0	9	(44)	<b>(77)</b>	37	7	(26)
EBT	€m	(76)	(22)	(19)	(99)	<b>(216)</b>	(4)	(32)	(62)
EBT adjusted	€m	(76)	(22)	(19)	(99)	<b>(216)</b>	(4)	(32)	(62)
TK Value Added	€m	(102)	(73)	(73)	(141)	<b>(389)</b>	(80)	(125)	(174)
ROCE	%	(6.2)	(2.8)	(1.4)	(2.2)	<b>(2.2)</b>	2.8	1.6	0.4
Ø Capital Employed	€m	2,698	2,960	3,184	3,475	<b>3,475</b>	5,219	5,527	5,891
OCF	€m	(39)	(55)	15	69	<b>(10)</b>	(171)	(93)	(221)
CF from divestm.	€m	0	0	19	(1)	<b>19</b>	2	1	5
CF for investm.	€m	(610)	(435)	(483)	(608)	<b>(2,135)</b>	(455)	(448)	(622)
FCF	€m	(649)	(490)	(448)	(540)	<b>(2,126)</b>	(624)	(539)	(839)
Employees		1,263	1,529	1,590	1,659	<b>1,659</b>	1,794	2,256	2,876

ROCE based on 3, 6, 9 and 12 months

# Stainless Global

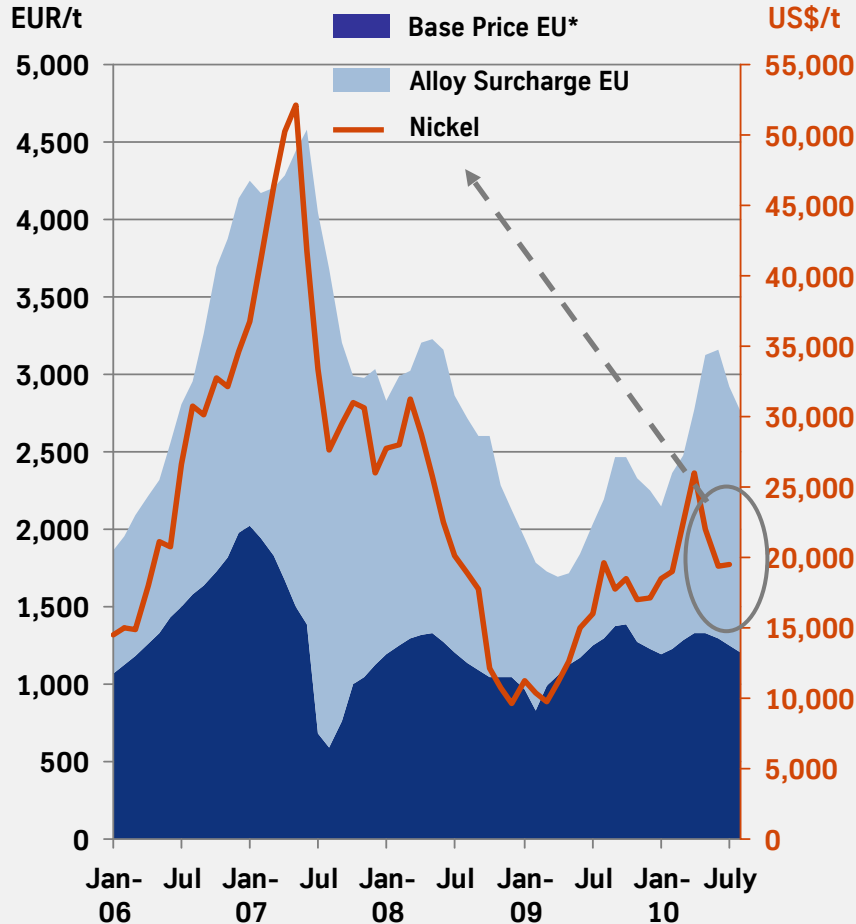
## Key figures

		2008/09				FY	2009/10		
		Q1	Q2	Q3	Q4		Q1	Q2	Q3
Order intake	€m	967	818	1,207	1,155	<b>4,147</b>	943	1,560	1,317
Sales	€m	1,173	988	1,030	1,295	<b>4,486</b>	1,210	1,461	1,708
EBITDA	€m	(189)	(251)	(98)	(62)	<b>(600)</b>	(3)	(61)	122
EBIT	€m	(228)	(351)	(185)	(100)	<b>(864)</b>	(41)	(102)	81
EBIT adjusted	€m	(228)	(291)	(139)	(55)	<b>(713)</b>	(41)	(102)	81
EBT	€m	(243)	(367)	(202)	(114)	<b>(926)</b>	(59)	(117)	64
EBT adjusted	€m	(243)	(307)	(156)	(69)	<b>(775)</b>	(59)	(117)	64
TK Value Added	€m	(310)	(428)	(254)	(164)	<b>(1,156)</b>	(104)	(166)	13
ROCE	%	(25.1)	(32.7)	(30.2)	(26.7)	<b>(26.7)</b>	(5.9)	(10.2)	(2.9)
Ø Capital Employed	€m	3,636	3,542	3,376	3,240	<b>3,240</b>	2,804	2,815	2,888
OCF	€m	(319)	262	122	183	<b>248</b>	(100)	88	(261)
CF from divestm.	€m	2	3	4	(2)	<b>7</b>	0	1	1
CF for investm.	€m	(92)	(47)	(79)	(125)	<b>(343)</b>	(68)	(87)	(88)
FCF	€m	(409)	218	47	56	<b>(88)</b>	(168)	3	(348)
Employees		12,167	12,079	11,869	11,755	<b>11,755</b>	11,597	11,235	11,150

ROCE based on 3, 6, 9 and 12 months

# Stainless Global: Price Development and Import Situation

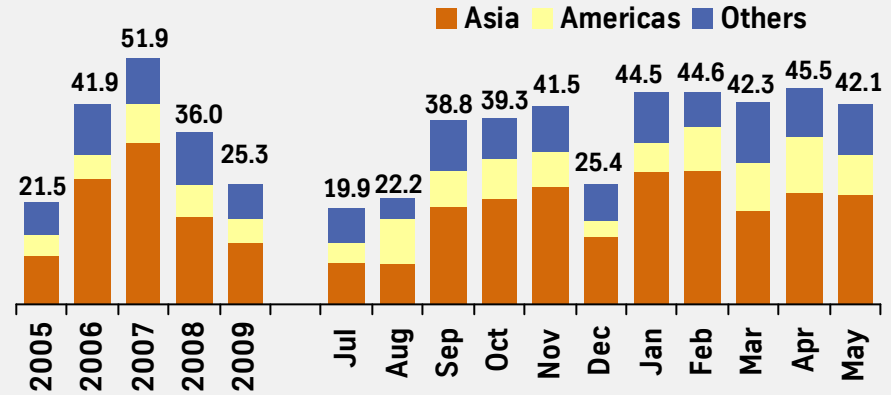
## Price development: recovery gaining sustainability



\* Base Price Germany, Traders/SSC, 304, 2mm sheet  
 Source: CRU August 2010 (August preliminary), Metalprices (NICKEL) August 2010

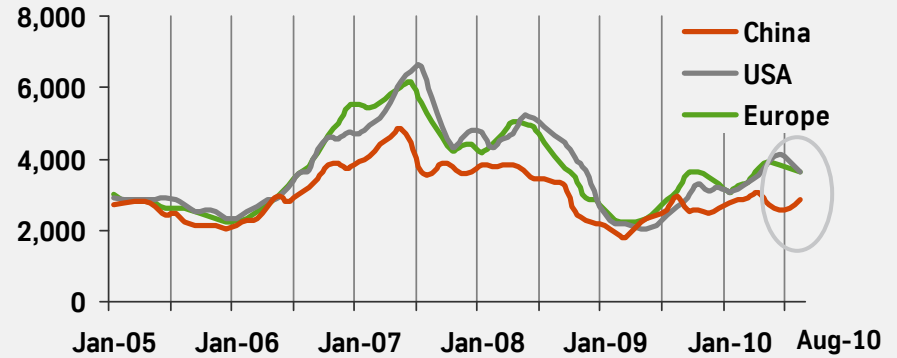
## Cold-rolled imports from third countries

[000t/Month]



Source: Eurofer July 2010, SL-NR VV-BDG

## Regional price development\*



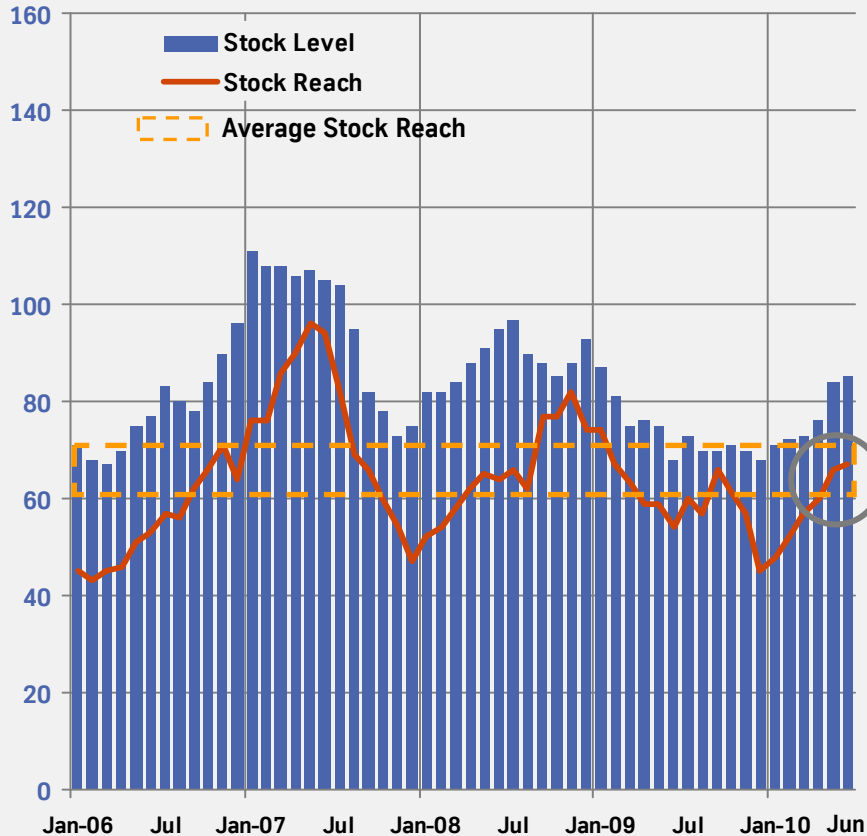
\* AISI 304 (1.4301) CR Flat, 2 mm  
 Source: CRU August 2010 (EU+USA), SL-SKS August 2010 (Wuxi Market prices CHINA)

# Stainless: Inventories and Stock Reach

## Germany (cold-rolled products)

Stock level: INDEX Jan 2005 = 100

Stock Reach: Calendar Days

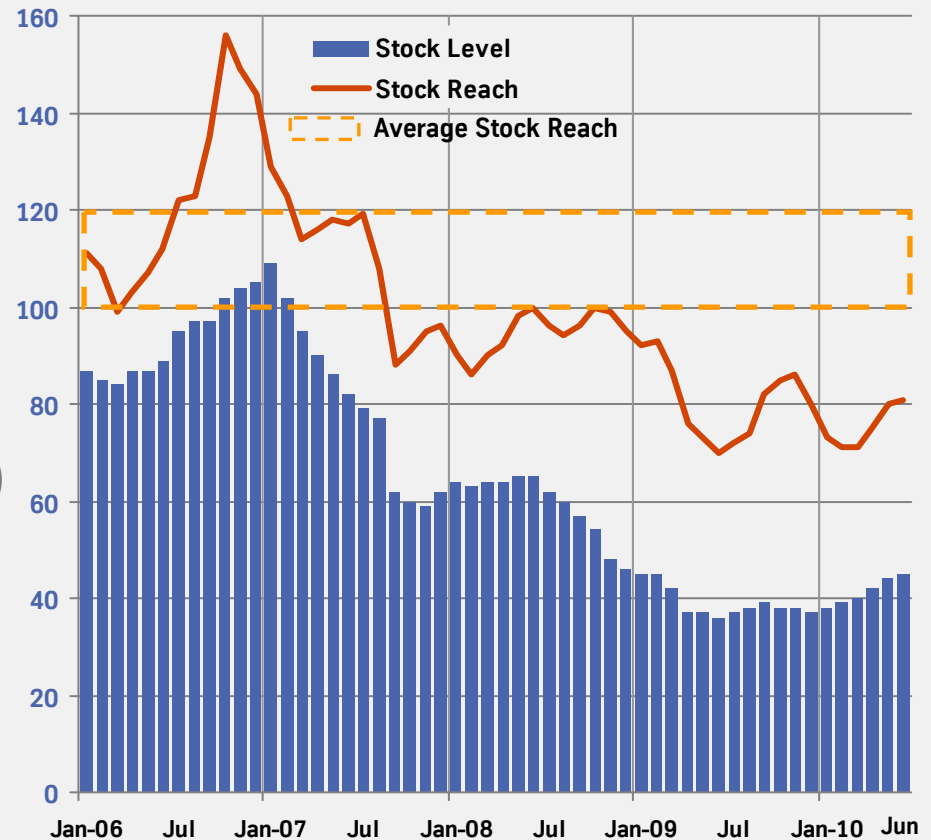


Source: EHV July 2010

## USA (hot- and cold-rolled products all shapes)

Stock level: INDEX Jan 2005 = 100

Stock Reach: Calendar Days

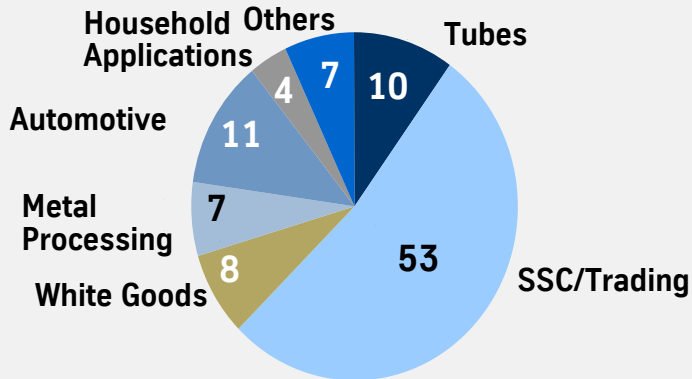


Source: MSCI July 2010

# Increasing Non-Volatile Customer Bases

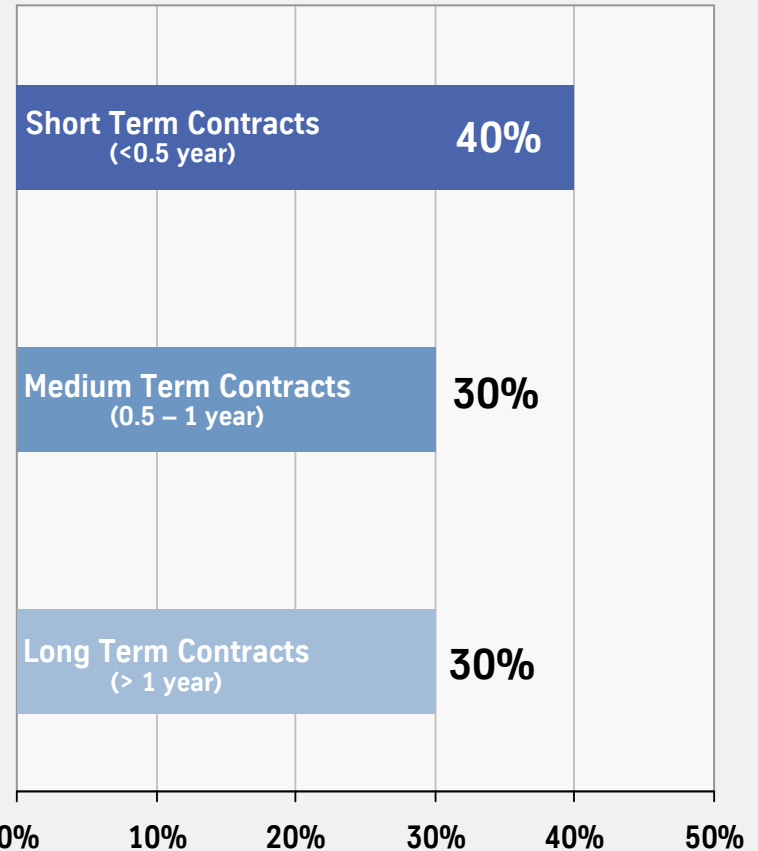
## Sales structure within ThyssenKrupp Stainless

### Stainless Steel Sales by Customer Group



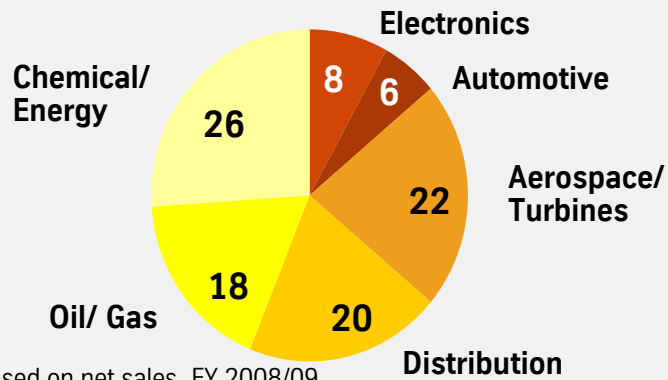
based on shipments, FY 2008/09

### Stainless Steel Contract Structure



based on ThyssenKrupp Nirosta Shipments 2008/09

### Nickel Alloy Sales by Customer Group



based on net sales, FY 2008/09

# Materials Services

## Key figures

		2008/09				FY	2009/10		
		Q1	Q2	Q3	Q4		Q1	Q2	Q3
Order intake	€m	4,016	2,719	2,469	2,881	<b>12,085</b>	2,681	3,059	3,695
Sales	€m	3,995	3,109	2,751	2,960	<b>12,815</b>	2,760	2,881	3,598
EBITDA	€m	100	(46)	(64)	(28)	<b>(38)</b>	168	103	190
EBIT	€m	54	(88)	(106)	(71)	<b>(211)</b>	129	70	157
EBIT adjusted	€m	54	(88)	(106)	1	<b>(139)</b>	48	70	157
EBT	€m	30	(106)	(128)	(91)	<b>(295)</b>	112	60	144
EBT adjusted	€m	30	(106)	(128)	(19)	<b>(223)</b>	31	60	144
TK Value Added	€m	(37)	(178)	(189)	(142)	<b>(546)</b>	64	7	90
ROCE	%	5.0	(1.6)	(4.5)	(5.3)	<b>(5.3)</b>	16.7	13.2	15.5
Ø Capital Employed	€m	4,290	4,257	4,133	3,943	<b>3,943</b>	3,081	3,006	3,052
OCF	€m	(202)	197	390	569	<b>953</b>	(82)	(102)	(25)
CF from divestm.	€m	38	10	11	3	<b>62</b>	308	3	1
CF for investm.	€m	(70)	(59)	(50)	(100)	<b>(279)</b>	(90)	(20)	(28)
FCF	€m	(234)	147	352	470	<b>735</b>	136	(118)	(53)
Employees		46,367	45,674	44,744	44,316	<b>44,316</b>	31,972	31,482	32,096

ROCE based on 3, 6, 9 and 12 months

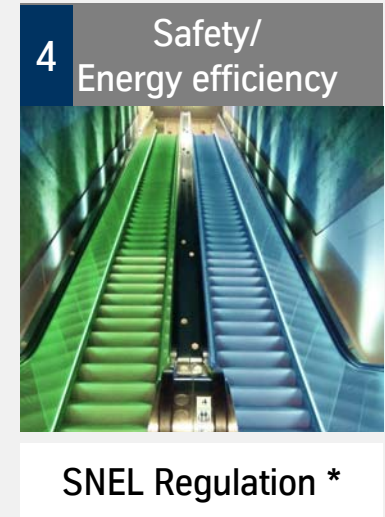
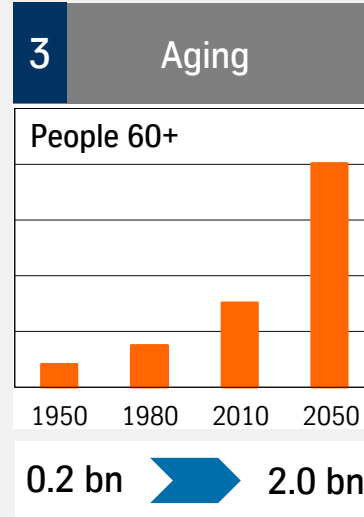
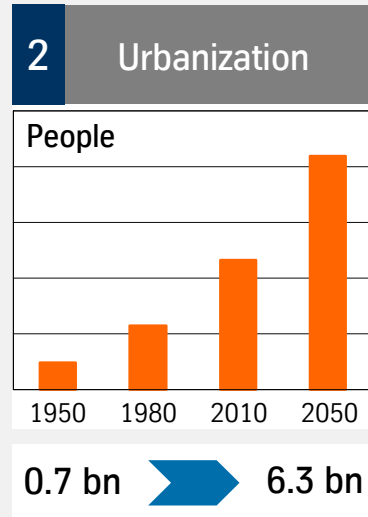
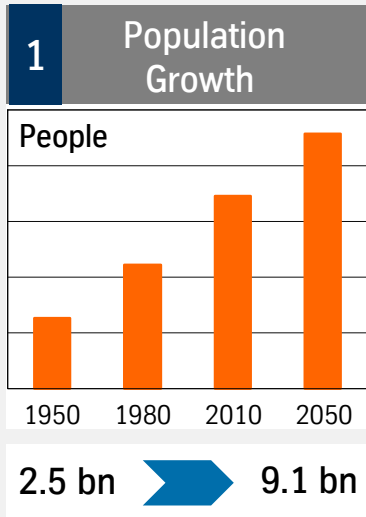
# Elevator Technology

## Key figures

		2008/09					2009/10		
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Order intake	€m	1,562	1,189	1,186	1,101	<b>5,038</b>	1,230	1,215	1,390
Sales	€m	1,343	1,293	1,328	1,344	<b>5,308</b>	1,226	1,221	1,313
EBITDA	€m	174	165	183	118	<b>640</b>	171	168	168
EBIT	€m	157	149	168	96	<b>570</b>	154	151	150
EBIT adjusted	€m	157	149	168	124	<b>598</b>	154	151	150
EBT	€m	159	149	166	96	<b>570</b>	155	153	151
EBT adjusted	€m	159	149	166	124	<b>598</b>	155	153	151
TK Value Added	€m	125	116	137	68	<b>446</b>	127	123	123
ROCE	%	38.3	37.4	39.6	36.7	<b>36.7</b>	45.0	44.7	44.6
Ø Capital Employed	€m	1,646	1,639	1,596	1,554	<b>1,554</b>	1,371	1,364	1,360
OCF	€m	75	289	170	220	<b>754</b>	87	238	74
CF from divestm.	€m	10	4	2	3	<b>19</b>	3	(1)	1
CF for investm.	€m	(33)	(37)	(17)	(48)	<b>(135)</b>	(15)	(8)	(19)
FCF	€m	52	256	155	175	<b>638</b>	75	229	56
Employees		43,599	43,306	42,761	42,698	<b>42,698</b>	42,926	42,787	43,066

ROCE based on 3, 6, 9 and 12 months

# Fundamental Trends for Demand in the Elevator Industry



More people demand for safe transportation within a building




Source: United Nations

\* Safety Norm of Existing Lifts

# Infrastructure Projects Provide Growth Opportunities




## Projects in China



			
	Airports	Railway Stations	Subway Systems
Number of projects	~100	>400	~200

## Projects in India



			
	Airports	Railway Stations	Subway Systems
Number of projects	~100	>100	~100

# Plant Technology

## Key figures

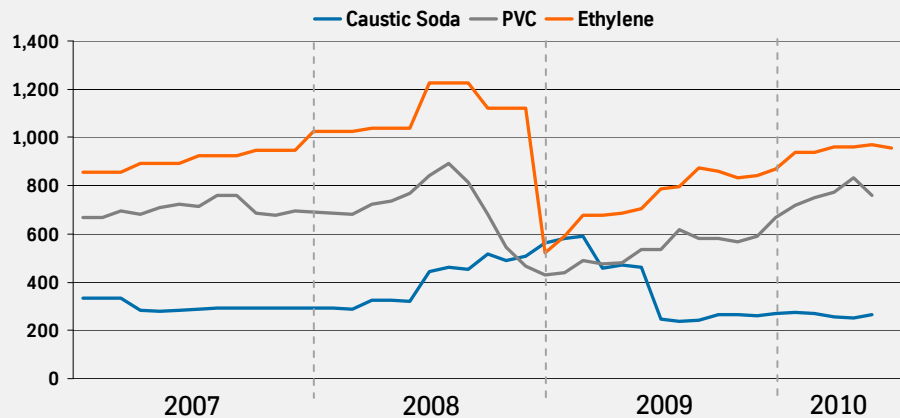
		2008/09					2009/10		
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Order intake	€m	1,751	517	807	463	<b>3,538</b>	1,324	824	800
Sales	€m	1,078	1,187	1,101	1,084	<b>4,450</b>	954	940	970
EBITDA	€m	81	66	58	1	<b>206</b>	90	67	57
EBIT	€m	72	57	49	(15)	<b>163</b>	82	59	48
EBIT adjusted	€m	72	62	50	24	<b>208</b>	82	59	48
EBT	€m	99	74	65	(2)	<b>236</b>	95	73	62
EBT adjusted	€m	99	79	66	37	<b>281</b>	95	73	62
Ø Capital Employed	€m	(1,054)	(1,048)	(1,035)	(1,034)	<b>(1,034)</b>	(1,132)	(1,177)	(1,254)
OCF	€m	74	80	(52)	152	<b>254</b>	114	161	250
CF from divestm.	€m	1	0	0	0	<b>1</b>	0	0	0
CF for investm.	€m	(20)	(15)	(8)	(18)	<b>(61)</b>	(5)	(6)	(6)
FCF	€m	55	65	(60)	135	<b>195</b>	109	155	246
Employees		13,416	13,186	13,062	13,043	<b>13,043</b>	12,977	12,934	12,975

# Plant Technology: Recovery of Relevant End Products & Markets

## Chemical plant engineering: Petrochemical plants

Price development selected petrochemical products (€/t)

(€/t)

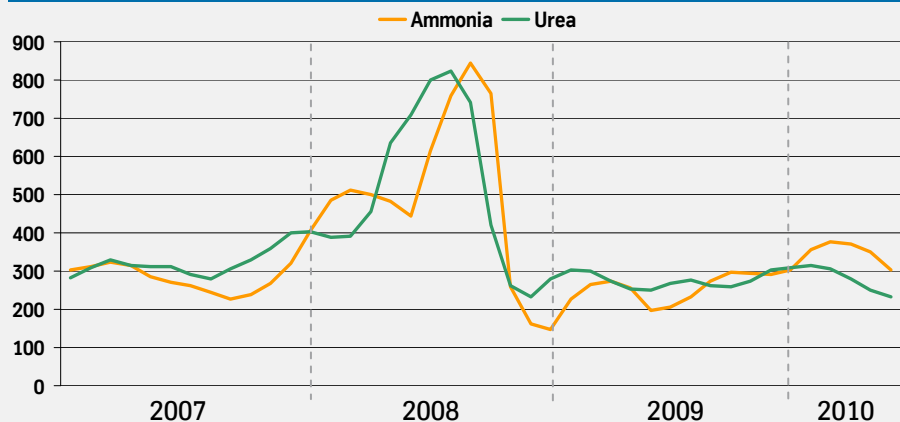


Sources: CMAI Chlor-Alkali Market Report, European Chemical News

## Chemical plant engineering: Fertilizer plants

Price development selected fertilizer precursors (US\$/t)

(US\$/t)

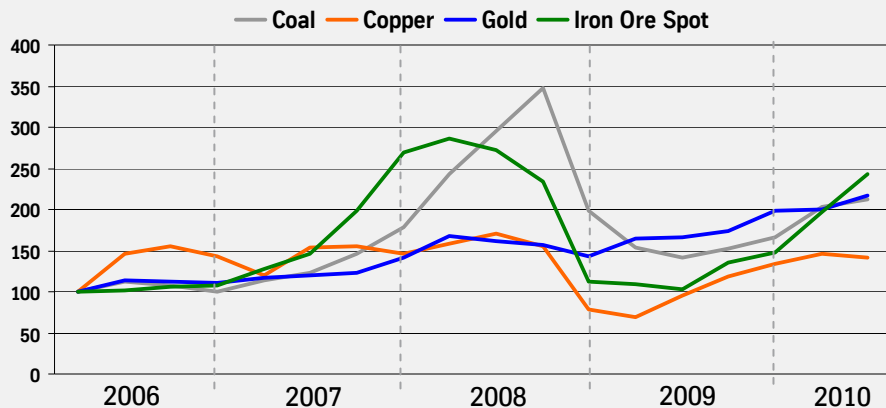


Source: Fertilizer Week

## Minerals and mining equipment:

Price development selected raw materials (indexed; Jan 2006=100)

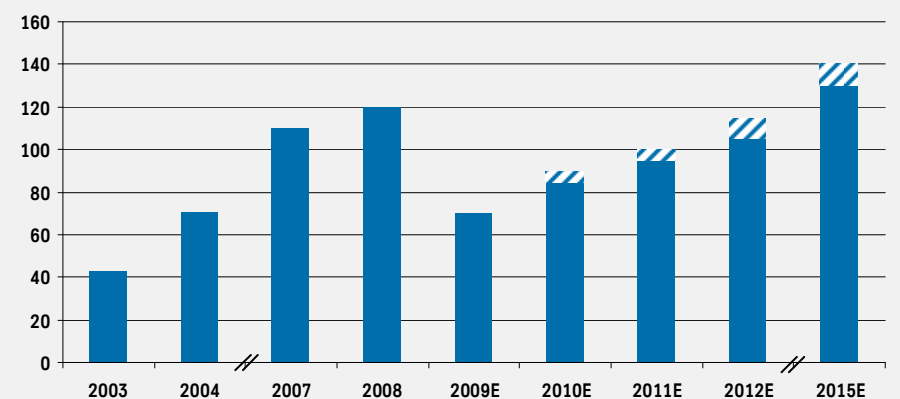
(indexed; Jan 2006=100)



Sources: IMF, Kitco, SBB

## Capital expenditure for global mining

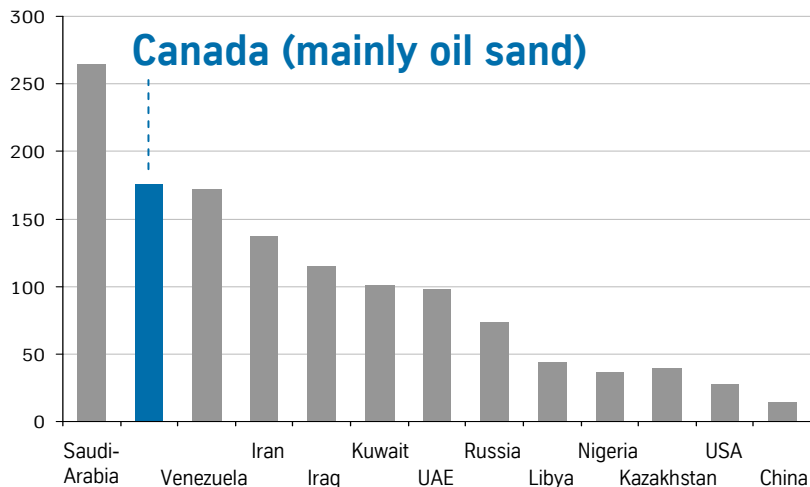
(US\$ bn, real terms)



Source: McKinsey Basic Materials Institute, SIM mining capex model, April 2009

# Plant Technology: Growth Trend Oil Sand Mining

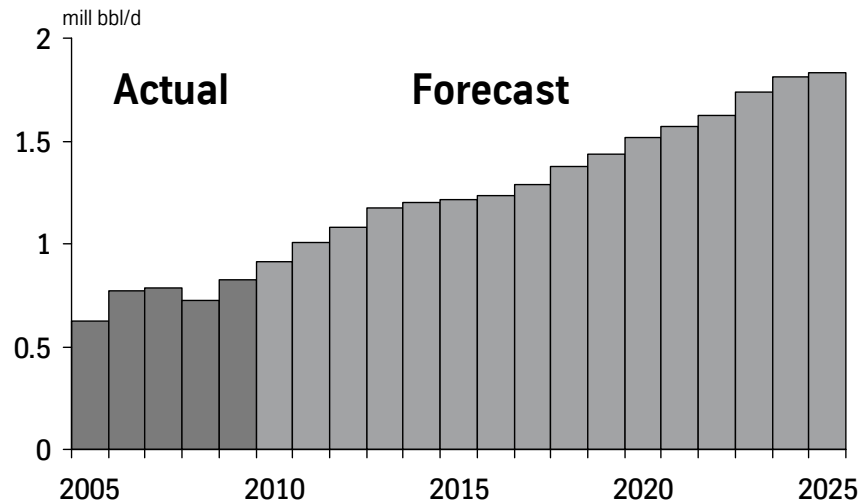
## Global Crude Oil Reserves by Country (bn barrels)



Source: BP Statistical Review of World Energy, June 2010

- Mineable oil sand reserves in Canada:  
~ 170 bn barrel
- State-of-the-art technology crucial for efficiency
- Plant Technology (Fördertechnik) as main supplier for ore preparation plants

## Bitumen Production in Canadian Open-Pit Mines



Source: Canadian Association of Petroleum Producers, Crude Oil, June 2010



Rotary breaker for oil sand mining

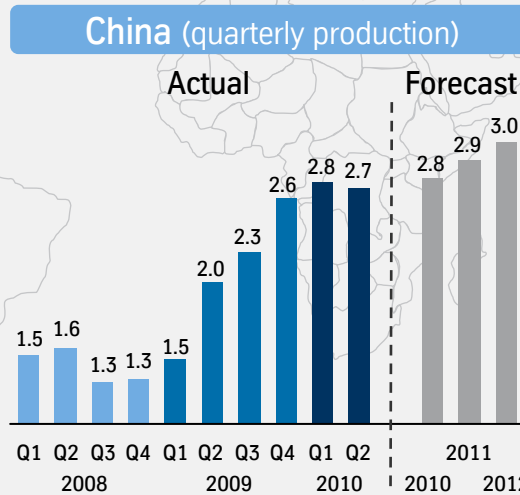
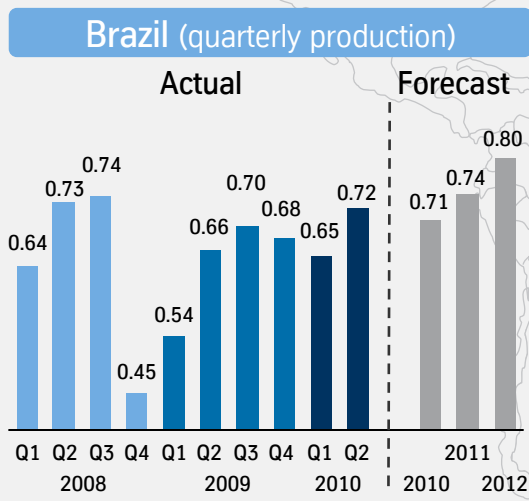
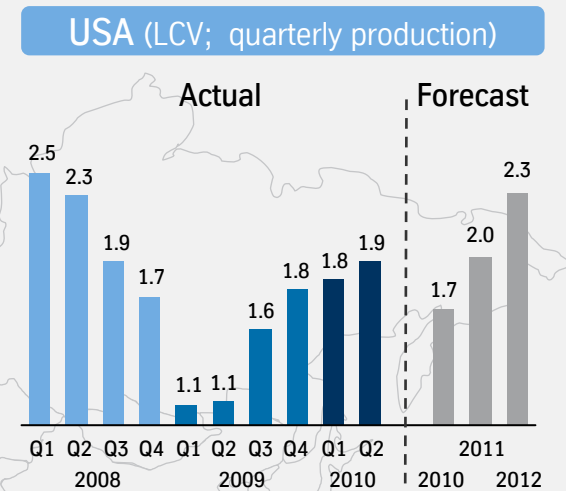
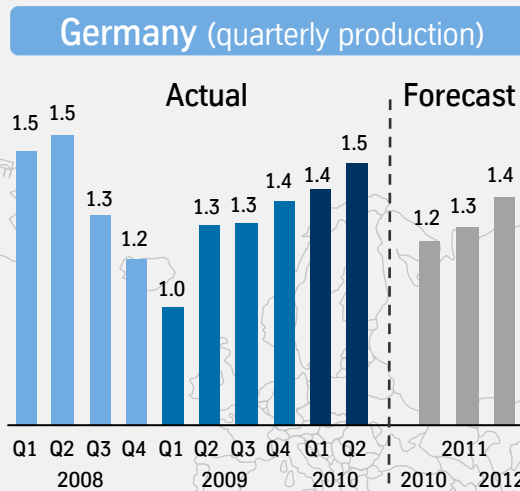
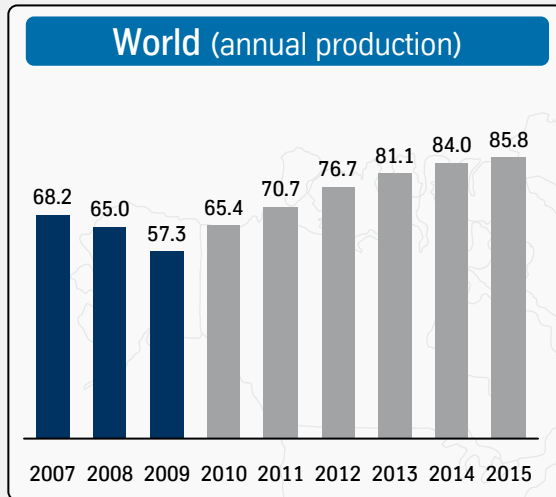
# Components Technology

## Key figures

		2008/09				FY	2009/10		
		Q1	Q2	Q3	Q4		Q1	Q2	Q3
Order intake	€m	1,290	1,016	899	972	<b>4,177</b>	1,169	1,337	1,584
Sales	€m	1,299	1,100	1,063	1,141	<b>4,603</b>	1,237	1,344	1,568
EBITDA	€m	137	37	(6)	(133)	<b>35</b>	124	143	145
EBIT	€m	66	(33)	(85)	(344)	<b>(396)</b>	57	73	66
EBIT adjusted	€m	66	(7)	(60)	(85)	<b>(86)</b>	57	73	113
EBT	€m	53	(47)	(101)	(363)	<b>(458)</b>	43	63	58
EBT adjusted	€m	53	(21)	(76)	(104)	<b>(148)</b>	43	63	105
TK Value Added	€m	(1)	(105)	(155)	(406)	<b>(667)</b>	(1)	13	6
ROCE	%	8.9	2.1	(2.3)	(13.7)	<b>(13.7)</b>	8.9	9.9	9.9
Ø Capital Employed	€m	2,996	3,086	3,089	3,011	<b>3,011</b>	2,584	2,614	2,641
OCF	€m	(70)	48	176	228	<b>382</b>	70	80	211
CF from divestm.	€m	10	33	15	225	<b>283</b>	2	9	(3)
CF for investm.	€m	(141)	(155)	(125)	(119)	<b>(540)</b>	(64)	(51)	(47)
FCF	€m	(201)	(74)	67	332	<b>124</b>	8	38	161
Employees		31,418	29,223	27,963	27,973	<b>27,973</b>	27,997	27,894	28,860

ROCE based on 3, 6, 9 and 12 months; calculation with the higher of average equity and average capital employed

# Components Technology: Quarterly Production of Passenger Vehicles [million]



- Global Automotive production recovering from the crisis more rapidly than expected:
  - Germany and Brazil already back on pre-crisis levels
  - USA with strong rebound
  - China virtually unaffected

Source: Polk (Forecast 2010-2012: ProCar April 2010; linear breakdown of annual estimates on quarterly basis)

# Components Technology:

## Participating in Pioneering Project for Offshore Wind Technology



### OFFSHORE WIND FARM „ALPHA VENTUS“

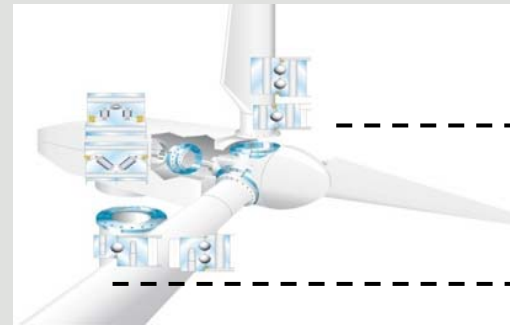
- Germany's first offshore wind farm
- 45km away from coast in waters 30 m deep
- Comprises 12 wind turbines of 5 MW class
- Expected energy yield p.a.: ca. 220 GWh  
(= energy consumption of ~ 50,000 households)

#### Technical data wind turbine “Multibrind M5000”

- Rotor diameter: 116 m
- Total height above seabed: 178 m
- Blade tip speed: 90 m/s (= 300 km/h)
- Weight of steel in tripod, tower, nacelle: 1,000 t

### PARTICIPATION COMPONENTS TECHNOLOGY

- Single-source supplier for  
6 “Multibrind M5000” wind turbines:



- 6 pitch bearings
- Each 4.5 t weight,  
3.6 m diameter
- 6 yaw bearings
- Each 4.0 t weight,  
4.2 m diameter

Strong growth potential for offshore wind energy in Germany: Capacity expected to grow from 12 MW in 2008 to 30,000 MW in 2030

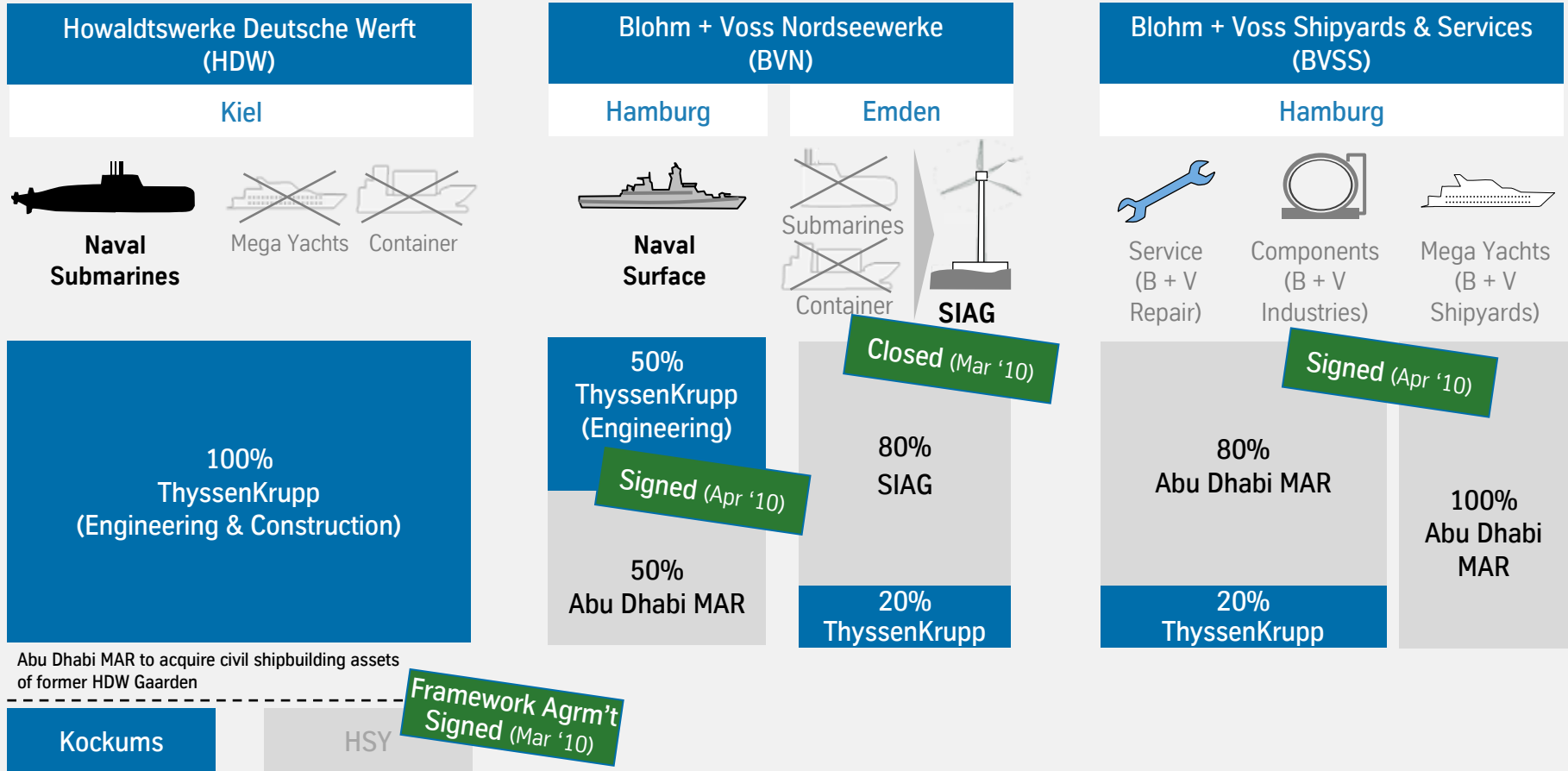
# Marine Systems

## Key figures

		2008/09					2009/10		
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Order intake	€m	1,856	193	(339)	(840)	<b>870</b>	110	139	108
Sales	€m	546	371	321	356	<b>1,594</b>	254	287	423
EBITDA	€m	42	(90)	(93)	(178)	<b>(319)</b>	(1)	11	(11)
EBIT	€m	32	(115)	(123)	(337)	<b>(543)</b>	(6)	(4)	(22)
EBIT adjusted	€m	32	(45)	(27)	(39)	<b>(79)</b>	(1)	11	(3)
EBT	€m	33	(117)	(127)	(343)	<b>(554)</b>	(10)	(7)	(23)
EBT adjusted	€m	33	(47)	(31)	(45)	<b>(90)</b>	(5)	8	(4)
Ø Capital Employed	€m	430	449	420	379	<b>379</b>	245	232	208
OCF	€m	(168)	169	(50)	(179)	<b>(228)</b>	(124)	145	(83)
CF from divestm.	€m	2	8	21	1	<b>32</b>	0	3	0
CF for investm.	€m	(12)	(165)	(19)	0	<b>(196)</b>	(1)	(2)	0
FCF	€m	(179)	12	(47)	(178)	<b>(392)</b>	(126)	147	(84)
Employees		8,319	8,305	8,057	7,770	<b>7,770</b>	7,593	6,669	6,588

# Marine Systems: Target Structure

Exit from civil shipbuilding; focus on naval engineering and submarines



**Targeted workforce reduction of 60% to ~ 3,500 (from ~ 8,300 as of Sep 30, 2008)**

# Corporate/Consolidation

## Key figures

		2008/09					2009/10		
		Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Order intake	€m	(421)	(289)	(526)	(541)	<b>(1,777)</b>	(629)	(783)	(694)
Sales	€m	(760)	(515)	(446)	(542)	<b>(2,263)</b>	(571)	(717)	(812)
EBITDA	€m	(59)	(16)	(23)	(48)	<b>(146)</b>	(54)	(66)	(64)
EBIT	€m	(66)	(23)	(28)	(54)	<b>(171)</b>	(61)	(79)	(67)
EBT	€m	(160)	(128)	(114)	(122)	<b>(524)</b>	(123)	(165)	(163)
OCF	€m	579	214	(16)	(85)	<b>693</b>	21	(568)	(122)
Employees (Corp.)		2,578	1,839	1,848	1,865	<b>1,865</b>	2,325	2,447	2,496

# Quarterly Order Intake by Business Area

million €	2008/09					2009/10		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe	1,866	1,479	2,223	2,324	<b>7,892</b>	2,500	2,999	2,706
Steel Americas	0	0	0	0	<b>0</b>	0	23	24
Stainless Global	967	818	1,207	1,155	<b>4,147</b>	943	1,560	1,317
Materials Services	4,016	2,719	2,469	2,881	<b>12,085</b>	2,681	3,059	3,695
Elevator Technology	1,562	1,189	1,186	1,101	<b>5,038</b>	1,230	1,215	1,390
Plant Technology	1,751	517	807	463	<b>3,538</b>	1,324	824	800
Components Technology	1,290	1,016	899	972	<b>4,177</b>	1,169	1,337	1,584
Marine Systems	1,856	193	(339)	(840)	<b>870</b>	110	139	108
Corporate	34	26	22	45	<b>127</b>	31	31	32
Consolidation	(455)	(315)	(548)	(586)	<b>(1,904)</b>	(660)	(814)	(726)
<b>Group</b>	<b>12,887</b>	<b>7,642</b>	<b>7,926</b>	<b>7,515</b>	<b>35,970</b>	<b>9,328</b>	<b>10,373</b>	<b>10,930</b>

# Quarterly Sales by Business Area

million €	2008/09					2009/10		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe	2,848	2,326	2,151	2,245	<b>9,570</b>	2,281	2,667	2,887
Steel Americas	0	0	0	0	<b>0</b>	0	23	24
Stainless Global	1,173	988	1,030	1,295	<b>4,486</b>	1,210	1,461	1,708
Materials Services	3,995	3,109	2,751	2,960	<b>12,815</b>	2,760	2,881	3,598
Elevator Technology	1,343	1,293	1,328	1,344	<b>5,308</b>	1,226	1,221	1,313
Plant Technology	1,078	1,187	1,101	1,084	<b>4,450</b>	954	940	970
Components Technology	1,299	1,100	1,063	1,141	<b>4,603</b>	1,237	1,344	1,568
Marine Systems	546	371	321	356	<b>1,594</b>	254	287	423
Corporate	34	26	22	45	<b>127</b>	31	31	32
Consolidation	(794)	(541)	(468)	(587)	<b>(2,390)</b>	(602)	(748)	(844)
<b>Group</b>	<b>11,522</b>	<b>9,859</b>	<b>9,299</b>	<b>9,883</b>	<b>40,563</b>	<b>9,351</b>	<b>10,107</b>	<b>11,679</b>

# Quarterly EBITDA by Business Area

million €	2008/09					2009/10		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe	518	277	(147)	(161)	<b>487</b>	275	327	342
Steel Americas	(40)	0	10	(43)	<b>(73)</b>	38	8	(14)
Stainless Global	(189)	(251)	(98)	(62)	<b>(600)</b>	(3)	(61)	122
Materials Services	100	(46)	(64)	(28)	<b>(38)</b>	168	103	190
Elevator Technology	174	165	183	118	<b>640</b>	171	168	168
Plant Technology	81	66	58	1	<b>206</b>	90	67	57
Components Technology	137	37	(6)	(133)	<b>35</b>	124	143	145
Marine Systems	42	(90)	(93)	(178)	<b>(319)</b>	(1)	11	(11)
Corporate	(54)	(28)	(37)	(32)	<b>(151)</b>	(52)	(55)	(65)
Consolidation	(5)	12	14	(16)	<b>5</b>	(2)	(11)	1
<b>Group</b>	<b>764</b>	<b>142</b>	<b>(180)</b>	<b>(534)</b>	<b>192</b>	<b>808</b>	<b>700</b>	<b>935</b>

# Quarterly EBIT by Business Area

million €	2008/09					2009/10		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe	362	128	(296)	(328)	<b>(134)</b>	126	179	200
<i>adjusted</i>	<i>371</i>	<i>131</i>	<i>(156)</i>	<i>(262)</i>	<b>84</b>	<i>126</i>	<i>179</i>	<i>200</i>
Steel Americas	(42)	0	9	(44)	<b>(77)</b>	37	7	(26)
<i>adjusted</i>	<i>(42)</i>	<i>0</i>	<i>9</i>	<i>(44)</i>	<b>(77)</b>	<i>37</i>	<i>7</i>	<i>(26)</i>
Stainless Global	(228)	(351)	(185)	(100)	<b>(864)</b>	(41)	(102)	81
<i>adjusted</i>	<i>(228)</i>	<i>(291)</i>	<i>(139)</i>	<i>(55)</i>	<b>(713)</b>	<i>(41)</i>	<i>(102)</i>	<i>81</i>
Materials Services	54	(88)	(106)	(71)	<b>(211)</b>	129	70	157
<i>adjusted</i>	<i>54</i>	<i>(88)</i>	<i>(106)</i>	<i>1</i>	<b>(139)</b>	<i>48</i>	<i>70</i>	<i>157</i>
Elevator Technology	157	149	168	96	<b>570</b>	154	151	150
<i>adjusted</i>	<i>157</i>	<i>149</i>	<i>168</i>	<i>124</i>	<b>598</b>	<i>154</i>	<i>151</i>	<i>150</i>
Plant Technology	72	57	49	(15)	<b>163</b>	82	59	48
<i>adjusted</i>	<i>72</i>	<i>62</i>	<i>50</i>	<i>24</i>	<b>208</b>	<i>82</i>	<i>59</i>	<i>48</i>
Components Technology	66	(33)	(85)	(344)	<b>(396)</b>	57	73	66
<i>adjusted</i>	<i>66</i>	<i>(7)</i>	<i>(60)</i>	<i>(85)</i>	<b>(86)</b>	<i>57</i>	<i>73</i>	<i>113</i>
Marine Systems	32	(115)	(123)	(337)	<b>(543)</b>	(6)	(4)	(22)
<i>adjusted</i>	<i>32</i>	<i>(45)</i>	<i>(27)</i>	<i>(39)</i>	<b>(79)</b>	<i>(1)</i>	<i>11</i>	<i>(3)</i>
Corporate	(60)	(36)	(45)	(40)	<b>(181)</b>	(59)	(68)	(71)
Consolidation	(6)	13	17	(14)	<b>10</b>	(2)	(11)	4
<b>Group</b>	<b>407</b>	<b>(276)</b>	<b>(597)</b>	<b>(1,197)</b>	<b>(1,663)</b>	<b>477</b>	<b>354</b>	<b>587</b>
<i>adjusted</i>	<i>416</i>	<i>(112)</i>	<i>(289)</i>	<i>(390)</i>	<b>(375)</b>	<i>401</i>	<i>369</i>	<i>653</i>

# Quarterly EBT by Business Area

million €	2008/09					2009/10		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe	345	109	(312)	(339)	<b>(197)</b>	104	163	183
<i>adjusted</i>	<i>354</i>	<i>112</i>	<i>(172)</i>	<i>(273)</i>	<i>21</i>	<i>104</i>	<i>163</i>	<i>183</i>
Steel Americas	(76)	(22)	(19)	(99)	<b>(216)</b>	(4)	(32)	(62)
<i>adjusted</i>	<i>(76)</i>	<i>(22)</i>	<i>(19)</i>	<i>(99)</i>	<i>(216)</i>	<i>(4)</i>	<i>(32)</i>	<i>(62)</i>
Stainless Global	(243)	(367)	(202)	(114)	<b>(926)</b>	(59)	(117)	64
<i>adjusted</i>	<i>(243)</i>	<i>(307)</i>	<i>(156)</i>	<i>(69)</i>	<i>(775)</i>	<i>(59)</i>	<i>(117)</i>	<i>64</i>
Materials Services	30	(106)	(128)	(91)	<b>(295)</b>	112	60	144
<i>adjusted</i>	<i>30</i>	<i>(106)</i>	<i>(128)</i>	<i>(19)</i>	<i>(223)</i>	<i>31</i>	<i>60</i>	<i>144</i>
Elevator Technology	159	149	166	96	<b>570</b>	155	153	151
<i>adjusted</i>	<i>159</i>	<i>149</i>	<i>166</i>	<i>124</i>	<i>598</i>	<i>155</i>	<i>153</i>	<i>151</i>
Plant Technology	99	74	65	(2)	<b>236</b>	95	73	62
<i>adjusted</i>	<i>99</i>	<i>79</i>	<i>66</i>	<i>37</i>	<i>281</i>	<i>95</i>	<i>73</i>	<i>62</i>
Components Technology	53	(47)	(101)	(363)	<b>(458)</b>	43	63	58
<i>adjusted</i>	<i>53</i>	<i>(21)</i>	<i>(76)</i>	<i>(104)</i>	<i>(148)</i>	<i>43</i>	<i>63</i>	<i>105</i>
Marine Systems	33	(117)	(127)	(343)	<b>(554)</b>	(10)	(7)	(23)
<i>adjusted</i>	<i>33</i>	<i>(47)</i>	<i>(31)</i>	<i>(45)</i>	<i>(90)</i>	<i>(5)</i>	<i>8</i>	<i>(4)</i>
Corporate	(155)	(141)	(131)	(107)	<b>(534)</b>	(121)	(154)	(167)
Consolidation	(5)	13	17	(15)	<b>10</b>	(2)	(11)	4
<b>Group</b>	<b>240</b>	<b>(455)</b>	<b>(772)</b>	<b>(1,377)</b>	<b>(2,364)</b>	<b>313</b>	<b>191</b>	<b>414</b>
<i>adjusted</i>	<i>249</i>	<i>(291)</i>	<i>(464)</i>	<i>(570)</i>	<i>(1,076)</i>	<i>237</i>	<i>206</i>	<i>480</i>

# Quarterly Operating Cash Flow by Business Area

million €	2008/09					2009/10		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Steel Europe	(790)	279	576	588	<b>653</b>	(123)	235	152
Steel Americas	(39)	(55)	15	69	<b>(10)</b>	(171)	(93)	(221)
Stainless Global	(319)	262	122	183	<b>248</b>	(100)	88	(261)
Materials Services	(202)	197	390	569	<b>953</b>	(82)	(102)	(25)
Elevator Technology	75	289	170	220	<b>754</b>	87	238	74
Plant Technology	74	80	(52)	152	<b>254</b>	114	161	250
Components Technology	(70)	48	176	228	<b>382</b>	70	80	211
Marine Systems	(168)	169	(50)	(179)	<b>(228)</b>	(124)	145	(83)
Corp./Cons.	579	214	(16)	(85)	<b>693</b>	21	(568)	(122)
<b>Group</b>	<b>860</b>	<b>1,483</b>	<b>1,331</b>	<b>1,745</b>	<b>3,699</b>	<b>(308)</b>	<b>184</b>	<b>(23)</b>

# Special Items by Business Area (I)

Business Area (million €)	2008/09					2009/10		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
<b>Steel Europe:</b>								
Restructuring Metal Forming	(9)	(3)	(10)	(38)	<b>(60)</b>			
Restructuring TK Steel			(125)	(1)	<b>(126)</b>			
Restructuring Color/Construction			(5)	(18)	<b>(23)</b>			
Impairment Metal Forming				(6)	<b>(6)</b>			
Impairment Color/Construction				(3)	<b>(3)</b>			
<b>Stainless Global:</b>								
Restructuring Nirosta				(46)	<b>(46)</b>			
Impairment SKS		(60)		1	<b>(59)</b>			
Impairment Nirosta			(46)		<b>(46)</b>			
<b>Materials Services:</b>								
Restructuring Metals Germany				(57)	<b>(57)</b>			
Restructuring Western Europe				(6)	<b>(6)</b>			
Restructuring Plastics Services				(9)	<b>(9)</b>			
Disposal Gain TKIN and Safway						81		
<b>Elevator Technology:</b>								
Restructuring Fahrtreppen Hamburg				(25)	<b>(25)</b>			
Impairment Fahrtreppen Hamburg				(3)	<b>(3)</b>			

# Special Items by Business Area (II)

Business Area (million €)	2008/09					2009/10		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
<b>Plant Technology:</b>								
Restructuring System Engineering			(1)	(22)	<b>(23)</b>			
Restructuring Transrapid		(5)		(10)	<b>(15)</b>			
Impairment Transrapid				(7)	<b>(7)</b>			
<b>Components Technology:</b>								
Restructuring Forging Group		(19)	(12)	(97)	<b>(128)</b>			
Restructuring Bilstein		(2)	(5)	(12)	<b>(19)</b>			(26)
Restructuring Presta Steering		(2)	(2)	(9)	<b>(13)</b>			
Restructuring Waupaca				(3)	<b>(3)</b>			
Restructuring Berco								(17)
Impairment Forging Group		(2)		(35)	<b>(37)</b>			
Impairment Bilstein				(22)	<b>(22)</b>			(3)
Impairment Presta Steering		(1)	(8)	(5)	<b>(14)</b>			
Impairment Waupaca				(76)	<b>(76)</b>			
Impairment Berco								(1)
Divestment Bilstein			2		<b>2</b>			
<b>Marine Systems:</b>								
Restructuring Marine Systems		(25)	(78)	(124)	<b>(227)</b>			
Impairment Marine Systems		(14)	(19)	(174)	<b>(207)</b>			
Divestment Nobiskrug		(31)	1		<b>(30)</b>			
Hellenic Shipyards						(5)	(15)	(19)

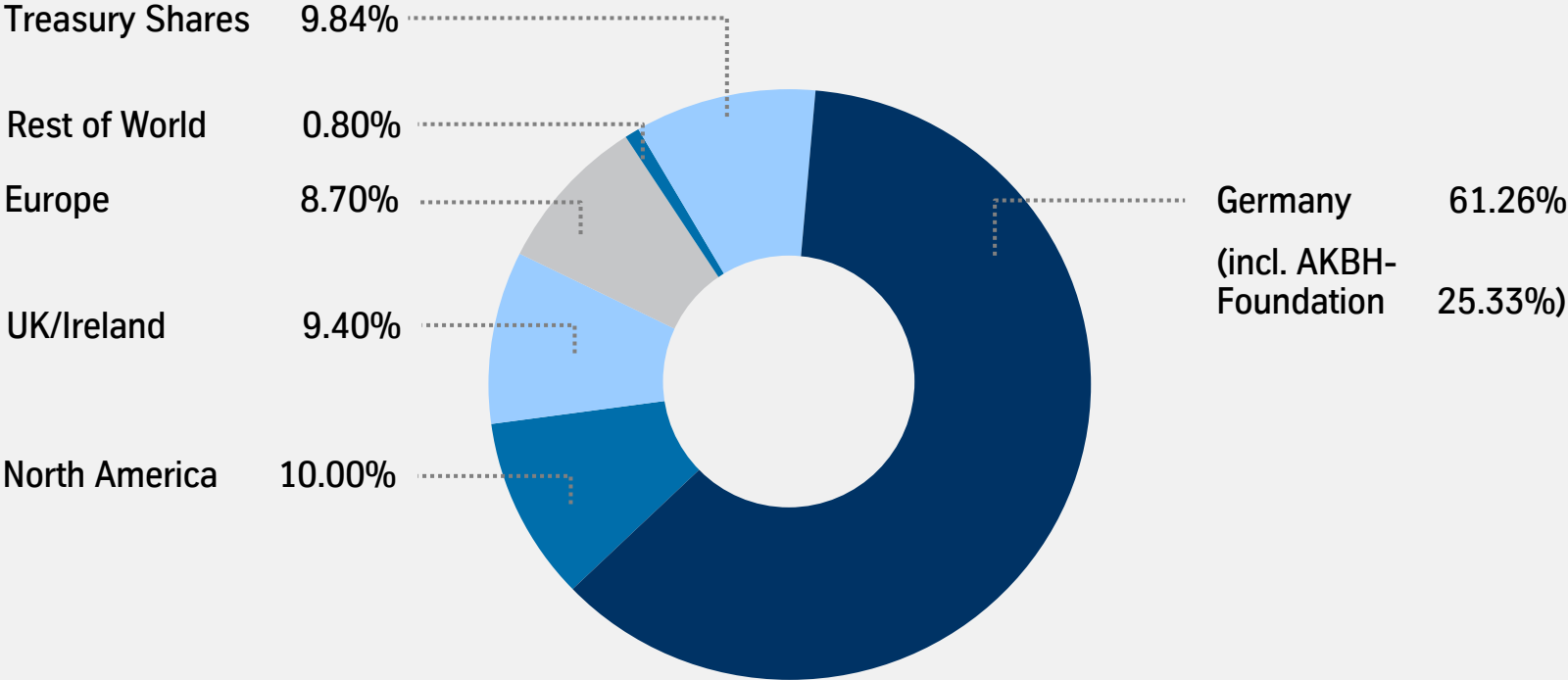
# Business Area Overview Accumulated (I)

	Order Intake (€m)		Sales (€m)		Employees	
	9M 2008/09	9M 2009/10	9M 2008/09	9M 2009/10	Jun 30, 2009	Jun 30, 2010
Steel Europe	5,568	8,205	7,325	7,835	36,607	34,434
Steel Americas	0	47	0	47	1,590	2,876
Stainless Global	2,992	3,820	3,191	4,379	11,869	11,150
Materials Services	9,204	9,435	9,855	9,239	44,744	32,096
Elevator Technology	3,937	3,835	3,964	3,760	42,761	43,066
Plant Technology	3,075	2,948	3,366	2,864	13,062	12,975
Components Technology	3,205	4,090	3,462	4,149	27,963	28,860
Marine Systems	1,710	357	1,238	964	8,057	6,588
Corporate	82	94	82	94	1,848	2,496
Consolidation	(1,318)	(2,200)	(1,803)	(2,194)	-	-
<b>Group</b>	<b>28,455</b>	<b>30,631</b>	<b>30,680</b>	<b>31,137</b>	<b>188,501</b>	<b>174,541</b>

# Business Area Overview Accumulated (II)

	EBITDA (€m)		EBIT (€m)		EBT (€m)	
	9M 2008/09	9M 2009/10	9M 2008/09	9M 2009/10	9M 2008/09	9M 2009/10
Steel Europe	648	944	194	505	142	450
Steel Americas	(30)	32	(33)	18	(117)	(98)
Stainless Global	(538)	58	(764)	(62)	(812)	(112)
Materials Services	(10)	461	(140)	356	(204)	316
Elevator Technology	522	507	474	455	474	459
Plant Technology	205	214	178	189	238	230
Components Technology	168	412	(52)	196	(95)	164
Marine Systems	(141)	(1)	(206)	(32)	(211)	(40)
Corporate	(119)	(172)	(141)	(198)	(427)	(442)
Consolidation	21	(12)	24	(9)	25	(9)
<b>Group</b>	<b>726</b>	<b>2,443</b>	<b>(466)</b>	<b>1,418</b>	<b>(987)</b>	<b>918</b>

# Shareholder Structure – by Region



Source: ThyssenKrupp Shareholder ID 03/2010, ThyssenKrupp AGM registrations



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- (i) market risks: principally economic price and volume developments,
- (ii) dependence on performance of major customers and industries,
- (iii) our level of debt, management of interest rate risk and hedging against commodity price risks;
- (iv) costs associated with, and regulation relating to, our pension liabilities and healthcare measures,
- (v) environmental protection and remediation of real estate and associated with rising standards for real estate environmental protection,
- (vi) volatility of steel prices and dependence on the automotive industry,
- (vii) availability of raw materials;
- (viii) inflation, interest rate levels and fluctuations in exchange rates;
- (ix) general economic, political and business conditions and existing and future governmental regulation; and
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