

# Investors' Fact Sheet: Elevator

(as at: November 2007)

## Overview

### ThyssenKrupp Elevator

Sales: 4,712  
Employees: 39,501  
CEO: Edwin Eichler  
CFO: Dr. Marion Helmes

2006/07 sales in € million, not consolidated  
Employees as at September 30, 2007

### Central/Eastern/ Northern Europe

Sales: 1,389  
Employees: 10,633

### Southern Europe/ Africa/Middle East

Sales: 774  
Employees: 6,487

### Americas

Sales: 1,821  
Employees: 14,001

### Asia/Pacific

Sales: 505  
Employees: 5,213

### Escalators/ Passenger Boarding Bridges

Sales: 347  
Employees: 2,195

### Accessibility

Sales: 190  
Employees: 882

## Products

Manufacture, installation, modernization, maintenance of

- Elevators for all applications
- Escalators and moving walks
- Passenger boarding bridges for all types of commercial aircraft (incl. A380)
- Accessibility products (stair and platform lifts)

## Key strategy elements

- Strengthen market position in mature and growth markets
- Expand customer relations
- Intensify service and modernization business
- Top positions for product quality and design

## Key figures

(in € million)

2005/06

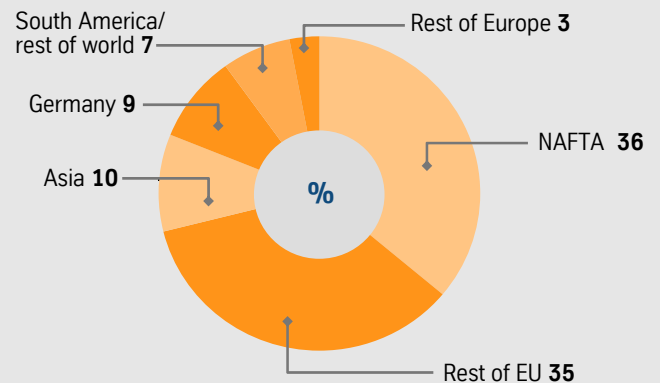
2006/07

Order intake	4,690	<b>5,281</b>
Sales	4,298	<b>4,712</b>
EBITDA	476	<b>12<sup>1)</sup></b>
EBIT	423	<b>(75)<sup>1)</sup></b>
EBT	391	<b>(113)<sup>1)</sup></b>
ROCE (%)	22.6	<b>(4.2)<sup>1)</sup></b>
TK Value Added	264	<b>(226)<sup>1)</sup></b>

<sup>1)</sup> including EU fine

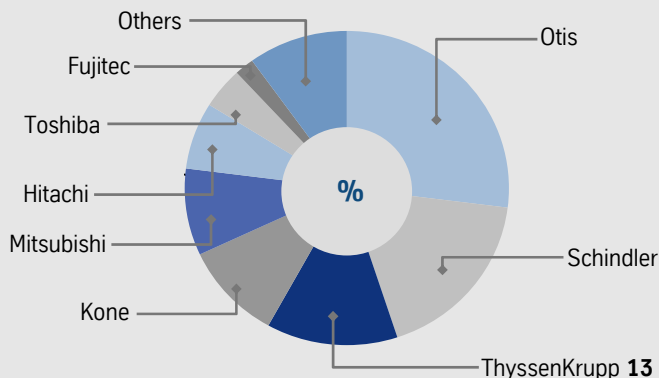
## Sales by region

(fiscal year 2006/07)



## Competitors

(market share)



## Sales by product

(fiscal year 2006/07)

