

# Investors' Fact Sheet: Elevator

(as at: November 2008)

## Overview

2007/08 sales in € million, not consolidated  
Employees as at September 30, 2008

### ThyssenKrupp Elevator

Sales: 4,930  
Employees: 42,992

#### Central/Eastern/ Northern Europe

Sales: 1,482  
Employees: 11,251

#### Southern Europe/ Africa/Middle East

Sales: 827  
Employees: 7,335

#### Americas

Sales: 1,892  
Employees: 14,754

#### Asia/Pacific

Sales: 495  
Employees: 5,955

#### Escalators/ Passenger Boarding Bridges

Sales: 332  
Employees: 2,404

#### Accessibility

Sales: 215  
Employees: 1,180

## Products

Manufacture, installation, modernization, maintenance of

- Elevators for all applications
- Escalators and moving walks
- Passenger boarding bridges for all types of commercial aircraft (incl. A380)
- Accessibility products (stair and platform lifts)

## Key strategy elements

- Strengthen market position in mature and growth markets
- Expand customer relations
- Intensify service and modernization business
- Continuous optimization of product quality and design

## Key figures

(in € million)

2006/07

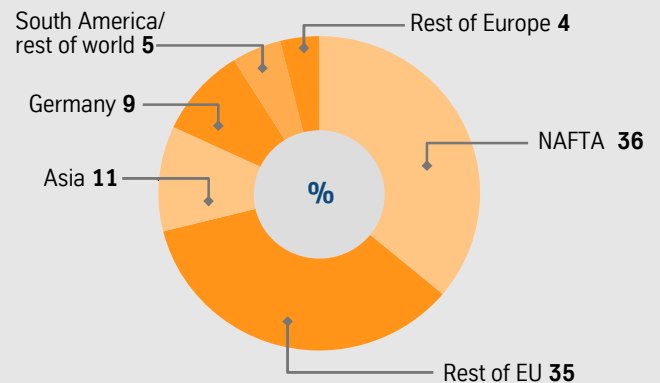
2007/08

Order intake	5,281	<b>5,535</b>
Sales	4,712	<b>4,930</b>
EBITDA	12 <sup>1)</sup>	<b>509</b>
EBIT	(75) <sup>1)</sup>	<b>450</b>
EBT	(113) <sup>1)</sup>	<b>434</b>
ROCE (%)	(4.2) <sup>1)</sup>	<b>26.5</b>
TK Value Added	(226) <sup>1)</sup>	<b>314</b>

<sup>1)</sup> including EU fine

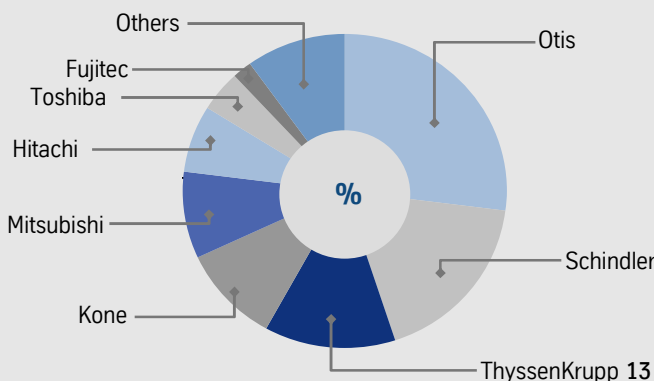
## Sales by region

(fiscal year 2007/08)



## Competitors

(market share)



## Sales by product

(fiscal year 2007/08)

