

ThyssenKrupp Equity Story Components Technology

February 2012

Developing the future.



ThyssenKrupp

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- Key Financials

- Product Overview

- Market Overview



Business Area Overview

Components Technology

Sales FY 2010/11: €6,908 m; Employees (Sep 30, 2011): 31,270

Market

Mobility



Crankshafts
Camshafts
Castings
Axle modules, damper/suspension systems
Steering columns & gears

~ 5,400

~ 21,100

Infrastructure



Large-diameter bearings and rings, e.g. for wind energy systems, construction & offshore equipm.

~ 1,500

~ 10,200



Undercarriages and components for tracked/crawler equipment (e.g. excavators, bulldozers)

Products/
Services

Sales (€ m)*

Employees*

* Sales: FY 2010/11 (not consolidated); Employees: Sep 30, 2011



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Components Technology

Key figures

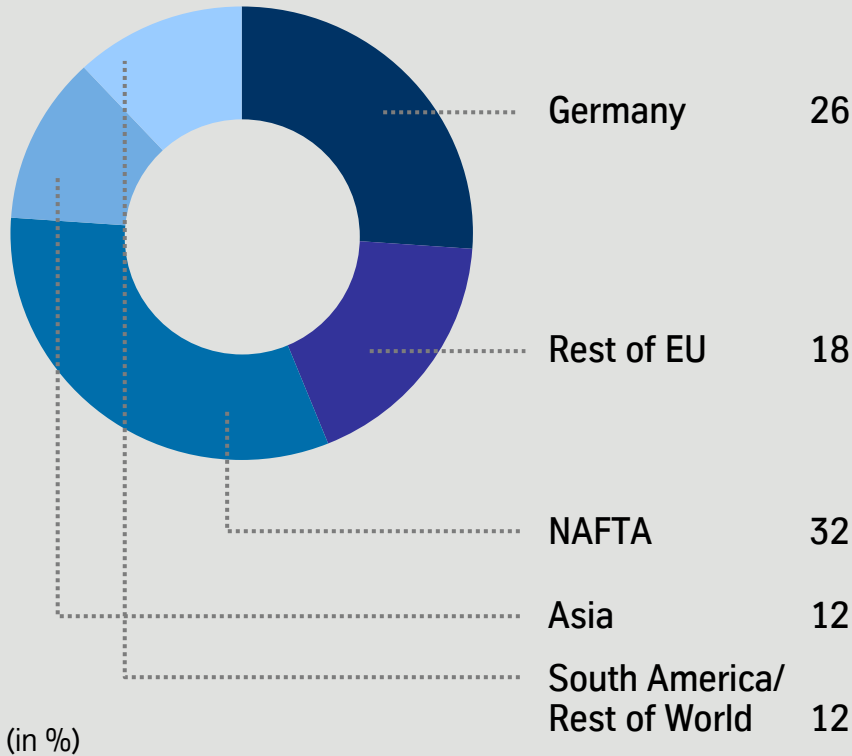
		2010/11					2011/12
		Q1	Q2	Q3	Q4	FY	Q1
Order intake	€m	1,602	1,795	1,811	1,713	6,921	1,778
Sales	€m	1,599	1,769	1,779	1,761	6,908	1,753
EBITDA	€m	196	186	220	178	780	243
EBIT	€m	127	114	141	161	543	169
EBIT adjusted	€m	127	114	141	121	503	103
TK Value Added	€m					291	
Ø Capital Employed	€m	2,688	2,734	2,760	2,796	2,796	3,075
OCF	€m	(25)	46	146	277	444	(121)
CF from divestm.	€m	4	1	4	(1)	7	77
CF for investm.	€m	(33)	(54)	(90)	(183)	(361)	(95)
FCF	€m	(54)	(8)	60	92	91	(139)
Employees		29,649	30,080	31,049	31,270	31,270	30,936



Sales Split 2010/11 by Region & End Markets

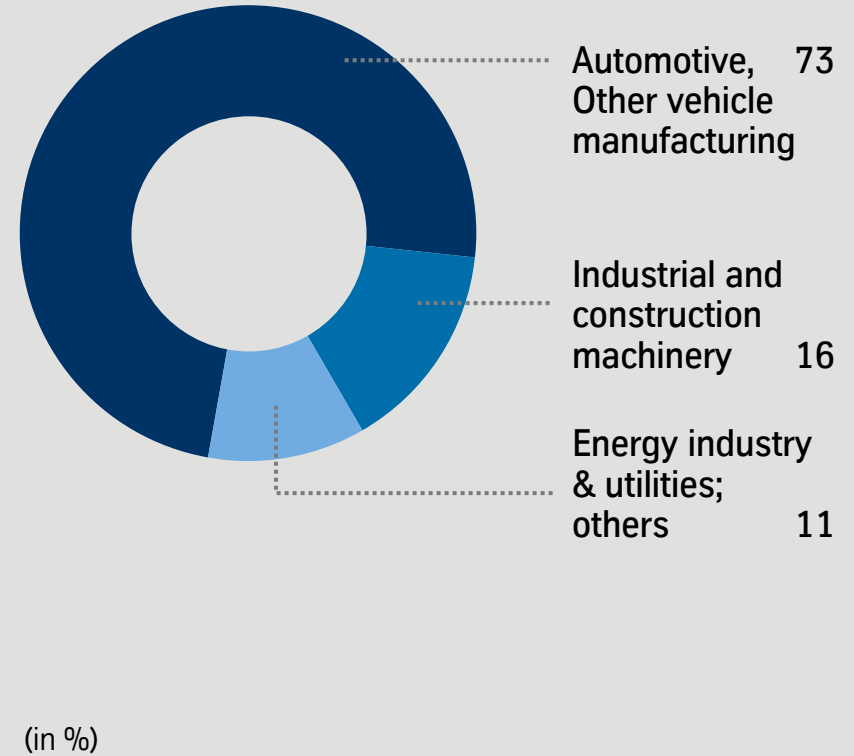
Total sales: €6,908 m

Sales by region*



* Exports included

Sales by end markets



Global Production Footprint

NAFTA	
Sales	2,2
Employees	6,806
Locations	22

South America	
Sales	0,8
Employees	5,504
Locations	12

Europe	
Sales	3,0
Employees	15,169
Locations	37

Asia	
Sales	0,8
Employees	3,703
Locations	16

2010/11 sales in € billion; employees & production locations as of September 30, 2011



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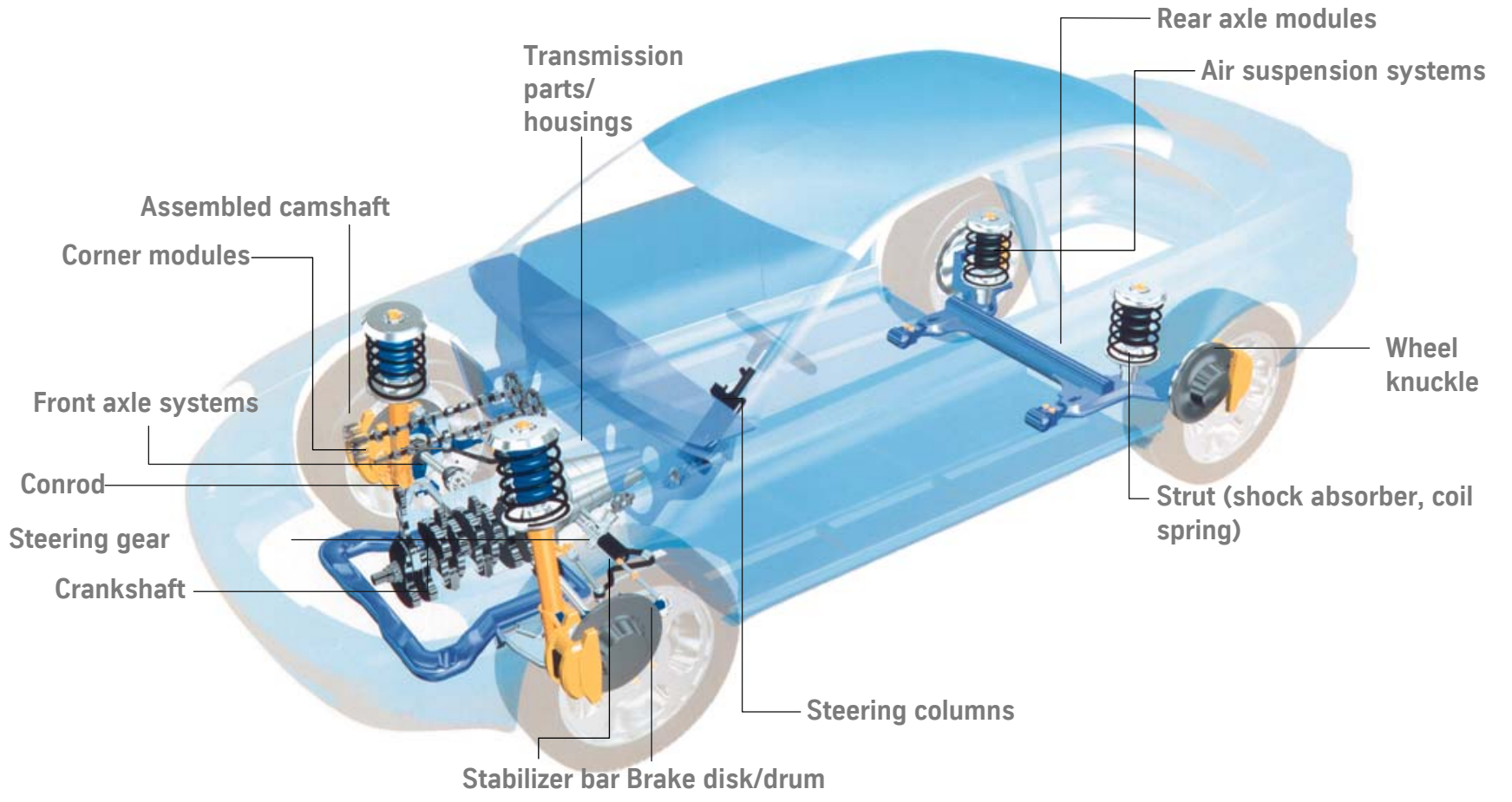
○ **Product Overview**

○ Market Overview



Mobility: Product Portfolio Automotive Components

Worldwide leading market positions for high-grade automotive components



Infrastructure: Undercarriages Product Portfolio & Areas of Application

Full range of undercarriage components and systems for earth-moving and special crawler-tracked machines:



Mini & Utilities Undercarriage



Mini excavators, compact track loader, other compact utilities

Medium Range



Dozers and excavators mainly for the construction industry

Mining Products



Heavy-duty dozers and excavators mainly for the mining industry

Complete Track System



Various applications, e.g. milling machines, combine harvesters, mulcher machines

Constant search for new technological solutions
High quality of products

Infrastructure: Areas of application for Slew Bearings (1/2)

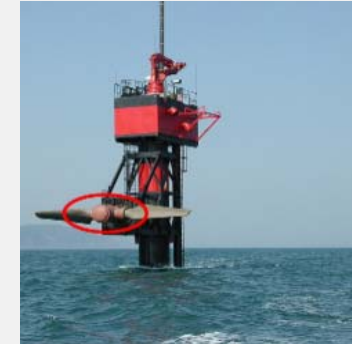
Wind turbines



Cranes



Construction machines



Turning bridge



Vehicles



Working platforms



Offshore-installations



Infrastructure: Areas of application for Slew Bearings (2/2)

Solar power plants



Light Railed vehicles



Steelmill equipment



Open mining systems



Tunnel drilling machines



Antennas



Medical equipment



Ship propulsion



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Markt Development Overview

CAGR 2010-2016

Light vehicles market

CAGR
+ 5 %

- 2011 very good year (German OEM exports +7% y-t-y, domestic production +6% y-t-y)
- 2012 moderate growth rate expected
- Asia remains growth driver at long sight

Truck market

CAGR
+ 2 %

- USA: continuous recovery in 2012, not reaching pre crisis levels, Fleet age in North America is main driver
- China: moderate growth on high level

Undercarriage market

CAGR
+ 4 %

- BRIC continues to be growth focus due to large investments in roads, ports and other infrastructure
- Excavators are the most important product segment
- China remains by far biggest market for excavators

Wind energy market

CAGR
+ 10 %

- 315GW to be installed and grid-connected during the 2011-2016
- USA: Weak post-2012 macroeconomic factors and regulatory uncertainty for 2013 following
- Offshore trend, especially in Europe where onshore space is scarce and China

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- (iii) our level of debt, management of interest rate risk and hedging against commodity price risks;
- (iv) costs associated with, and regulation relating to, our pension liabilities and healthcare measures,
- (v) environmental protection and remediation of real estate and associated with rising standards for real estate environmental protection,
- (vi) volatility of steel prices and dependence on the automotive industry,
- (vii) availability of raw materials;
- (viii) inflation, interest rate levels and fluctuations in exchange rates;
- (ix) general economic, political and business conditions and existing and future governmental regulation; and
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